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## APPLICATION FOR UNITED STATES PATENT

Inventor(s): Jeffrey S. Rubin, Paul W. Finch, Stuart A. Aaronson

Invention: [DNA ENCODING A GROWTH FACTOR SPECIFIC FOR EPITHELIAL CELLS]

METHODS OF TREATING A CONDITION BY STIMULATION OR INHIBITION OF EPITHELIAL CELL GROWTH USING KERATINOCYTE GROWTH FACTOR

Cushman, Darby & Cushman  
1615 L Street, N.W.  
Eleventh Floor  
Washington, D.C. 20036-5601  
Attorneys  
Telephone: 861-3000

## SPECIFICATION

ABBREVIATIONS USED IN THIS APPLICATION

|                              |  |
|------------------------------|--|
| aFGF                         | acidic fibroblast growth factor                                  |
| bFGF                         | basic fibroblast growth factor                                   |
| EGF                          | epidermal growth factor  |
| 5 HSAC                       | heparin-Sepharose affinity chromatography                        |
| kb                           | kilobases  |
| kDa                          | kilodaltons  |
| KGF                          | keratinocyte growth factor                                       |
| 10 NaDdSO <sub>4</sub> /PAGE | Sodium dodecylsulphate (SDS)/ polyacrylamide gel electrophoresis |
| RP-HPLC                      | reversed-phase high performance liquid chromatography            |
| TGF $\alpha$                 | transforming growth factor $\alpha$                              |

This application is a divisional application of application Serial No. 08/106,775, filed August 16, 1993, abandoned, which is a continuation application of application Serial No. 07/789,847, filed October 23, 1991, abandoned, which is a continuation application of application Serial No. 07/304,281, filed January 31, 1989, abandoned.

**FIELD OF THE INVENTION**

The present invention relates to growth factors, particularly to isolation of a polypeptide growth factor similar to a family of factors including known fibroblast growth factors (FGFs). This invention also relates to construction of complementary DNA (cDNA) segments from messenger RNA (mRNA) encoding the novel growth factor. Further, this invention pertains to synthesis of products of such DNA segments by recombinant cells, and to the manufacture and use of certain other novel products enabled by the identification and cloning of DNAs encoding this growth factor.

### BACKGROUND OF THE INVENTION

Growth factors are important mediators of intercellular communication. These potent molecules are generally released by one cell type and act to influence proliferation of other cell types (see reference I-1 in Experimental Section I, below). Interest in growth factors has been heightened by evidence of their potential involvement in neoplasia (Reference II-2 in Experimental Section II, below). The v-sis transforming gene of simian sarcoma virus encodes a protein that is homologous to the B chain of platelet-derived growth factor (I-1); (I-2). Moreover, a number of oncogenes are homologues of genes encoding growth factor receptors (II-3). Thus, increased understanding of growth factors and their receptor-mediated signal transduction pathways is likely to provide insights into mechanisms of both normal and malignant cell growth.

One known family of growth factors affecting connective tissue cells includes acidic fibroblast growth factor (aFGF), basic fibroblast growth factor (bFBF), and the related products of the *hst*<sup>[FGF-5]</sup> and *int-2* oncogenes.

Further, it is known that some growth factors, including the following, have heparin-

Maciag, T., et al., 1981, *Science* 225, 932-935  
binding properties: aFGF (I-20, I-21)<sup>1</sup>; bFGF (I-  
Gospodarowicz, D., et al., 1984, *Proc Natl Acad Sci USA* 81, 6963-6967 262-268  
19, I-20)<sup>1</sup>; granulocyte/macrophage colony  
Maciag, T., et al., 1984, *Science* 235, 932-935 James, R. und Bradshaw, R. A., 1984, *Ann. Rev. Biochem.* 53, 259-292  
stimulating factor (I-1)<sup>1</sup>; and interleukin 3 (I-  
James, R. und Bradshaw, R. A., 1984, *Ann. Rev. Biochem.* 53, 259-292  
1). Each of these polypeptide factors is  
James, R. und Bradshaw, R. A., 1984, *Ann. Rev. Biochem.* 53, 259-292  
5 produced by stromal cells (I-1, I-2, I-25). Such  
Doolittle, et al., 1983, *Science* 221, 275-277 Roberts, R., et al., 1988, *Nature* 332, 376-378  
factors appear to be deposited in the  
extracellular matrix, or on proteoglycans coating  
James, R. und Bradshaw, R. A., 1984, *Ann. Rev. Biochem.* 53, 259-292  
the stromal cell surface (I-1, I-25). It has  
Roberts, R., et al., *Nature* 332, 376-378  
been postulated that their storage, release and  
10 contact with specific target cells are regulated  
Roberts, R., et al., *Nature* 332, 376-378  
by this interaction (I-25, I-28). Vlodavsky, I., et al., 1987, *Proc. Natl. Acad. Sci. USA* 84, 2292-2296  
It is widely recognized, however, that  
the vast majority of human malignancies are  
derived from epithelial tissues (I-5)<sup>1</sup>.  
Wright, N. and Allison, M., 1984, *The Biology of  
Epithelial Cell Populations* [Oxford University Press, New  
15 York] Vol. 1, pp. 3-5  
of epithelial cell proliferation derived from  
mesenchymal [tissues]<sup>[cells]</sup> have been described (I-1, I-2, I-3)<sup>1</sup>. James, R. und Bradshaw, R. A., 1984, *Ann. Rev. Biochem.* 53, 259-292  
Doolittle, et al., 1983, *Science* 221, 275-277  
2<sup>1</sup>, I-3, however, their molecular identities and  
Waterfield, M. D., et al., 1983, *Nature* 304, 35-39  
structures have not been elucidated.

In light of this dearth of knowledge  
20 about such mesenchymal growth factors affecting  
epithelial cells, it is apparent that there has  
been a need for methods and compositions and  
bioassays which would provide an improved  
knowledge and analysis of mechanisms of  
25 regulation of epithelial cell proliferation, and,  
ultimately, a need for novel diagnostics and  
therapies based on the factors involved therein.

This invention contemplates the application of methods of protein isolation and recombinant DNA technologies to fulfill such needs and to develop means for producing protein factors of mesenchymal origin, which appear to be related to epithelial cell proliferation processes and which could not be produced otherwise. This invention also contemplates the application of the molecular mechanisms of these factors related to epithelial cell growth processes.

SUMMARY OF THE INVENTION

The present invention relates to developments of protein isolation and recombinant DNA technologies, which include production of 5 novel growth factor proteins affecting epithelial cells, free of other peptide factors. Novel DNA segments and bioassay methods are also included.

The present invention in particular relates to a novel protein having structural 10 and/or functional characteristics of a known family of growth factors which includes acidic fibroblast growth factor (aFGF), basic fibroblast growth factor (bFBF) and the related products of the *hst*<sup>[FGF-5]</sup> and *mt-2* oncogenes. This new member of the 15 FGF polypeptide family retains the heparin-binding properties of the FGFs but has evolved a unique target cell specificity. This growth factor appears to be specific for epithelial cells and is particularly active on 20 keratinocytes. Therefore, this novel factor has been designated "keratinocyte growth factor" (KGF). Notwithstanding its lack of activity on fibroblasts, since it is the sixth known member 25 of the FGF polypeptide family, KGF may also be referred to as FGF-6.

Accordingly, this invention relates, in part, to purified KGF or KGF-like proteins and

methods for preparing these proteins. Such purified factors may be made by cultivation of human cells which naturally secrete these proteins and application of isolation methods 5 according to the practice of this invention. These proteins can be used for biochemical and biological studies leading, for example, to isolation of DNA segments encoding KGF or KGF-like polypeptides.

10 The present invention also relates to such DNA segments which encode KGF or KGF-like proteins. In a principal embodiment, the present invention relates to DNA segments, which encode KGF-related products, consisting of: human cDNA clones 32 or 49, derived from polyadenylated RNA 15 extracted from the human embryonic lung fibroblast cell line M426; recombinants and mutants of these clones; and related DNA segments which can be detected by hybridization to any of 20 the above human DNA segments, which related segments encode KGF-like proteins or portions thereof.

In the practice of one embodiment of this invention, the DNA segments of the invention 25 are capable of being expressed in suitable host cells, thereby producing KGF or KGF-like proteins. The invention also relates to mRNAs produced as the result of transcription of the

sense strands of the DNA segments of this invention.

In another embodiment, the invention relates to a recombinant DNA molecule comprising 5 a vector and a DNA of the present invention.

These recombinant molecules are exemplified by molecules comprising a KGF cDNA and any of the following vector DNAs: a bacteriophage  $\lambda$  cloning vector (exemplified by  $\lambda$ pCEV9); a DNA sequencing 10 plasmid vector (e.g., a pUC variant); a bacterial gene expression vector (e.g., pKK233-2); or a mammalian gene expression vector (such as pMMT).

In still another embodiment, the invention comprises a cell, preferably a 15 mammalian cell, transformed with a DNA of the invention. Further, the invention comprises cells, including insect cells, yeast cells and bacterial cells such as those of *Escherichia coli* and *B. subtilis*, transformed with DNAs of the invention. 20 According to another embodiment of this aspect of the invention, the transforming DNA is capable of being expressed in the cell, thereby increasing in the cell the amount of KGF or KGF-like protein encoded by this DNA.

25 The primary KGF translation product predicted from its cDNA sequence contains an N-terminal hydrophobic region which likely serves

as a signal sequence for secretion and which is not present in the mature KGF molecule. In a most preferred embodiment of the gene expression aspect of the invention, the cell transformed by  
5 the DNA of the invention secretes the protein encoded by that DNA in the (truncated) form that is secreted by human embryonic lung fibroblast cells.

Still further, this invention  
10 contemplates KGF or KGF-like proteins produced by expression of a DNA of the invention, or by translation of an RNA of the invention. Preferably, these proteins will be of the secreted form (i.e., lacking an apparent signal  
15 sequence). These protein factors can be used for functional studies, and can be purified for additional structural and functional analyses, such as qualitative and quantitative receptor binding assays.

Moreover, the ability to produce large  
20 quantities of this novel growth factor by recombinant techniques will allow testing of its clinical applicability in situations where specific stimulation of growth of epithelial  
25 cells is of particular importance. Accordingly, this invention includes pharmaceutical compositions comprising KGF or KGF-like polypeptides for use in the treatment of such

conditions, including, for example, healing of wounds due to burns or stimulation of transplanted corneal tissue.

According to this embodiment of the invention, the novel KGF-like proteins will be protein products of "unmodified" DNAs and mRNAs of the invention, or will be modified or genetically engineered protein products. As a result of engineered mutations in the DNA sequences, modified KGF-like proteins will have one or more differences in amino acid sequence from the corresponding naturally occurring "wild-type" proteins. According to one embodiment of this aspect of this invention, the modified KGF-like proteins will include "chimeric" molecules comprising segments of amino acid sequences of KGF and at least one other member of the FGF peptide family.

Ultimately, given results of analogous successful approaches with other peptide factors having similar properties, development of such chimeric KGF-like polypeptides should lead to superior, "second generation" forms of KGF-like peptides for clinical purposes. These modified KGF-like products might be smaller, more stable, more potent, and/or easier or less expensive to produce, for example.

This invention further comprises novel bioassay methods for determining expression in human cells of the mRNAs and proteins produced from the genes related to DNA segments of the invention. According to one such embodiment, DNAs of this invention may be used as probes to determine steady state levels or kinetics of induction of related mRNAs. The availability of the KGF-related cDNA clones makes it possible to determine whether abnormal expression of this growth factor is involved in clinical conditions characterized by excessive epithelial cell growth, including dysplasia and neoplasia (e.g., psoriasis, or malignant or benign epithelial tumors).

This invention also contemplates novel antibodies made against a peptide encoded by a DNA segment of the invention. In this embodiment of the invention, the antibodies are monoclonal or polyclonal in origin, and are generated using KGF-related polypeptides from natural, recombinant or synthetic chemistry sources.

The antibodies of this invention bind specifically to KGF or a KGF-like protein which includes the sequence of such peptide, preferably when that protein is in its native (biologically active) conformation. These antibodies can be used for detection or purification of the KGF or

[antibodies can be used for detection or  
purification of the] [KGF or] KGF-like protein  
factors. In a most preferred embodiment of this  
aspect of the invention, the antibodies will  
5 neutralize the growth promoting activity of KGF,  
thereby enabling mechanistic studies and,  
ultimately, therapy for clinical conditions  
involving excessive levels of KGF.

Heparin-Sepharose affinity chromatography of conditioned medium from M426 human embryonic fibroblasts. Approximately 150 ml of ultrafiltration retentate derived from five liters of M426 conditioned medium were loaded onto a heparin-Sepharose column (6 ml bed volume) in 1 hr. After washing the column with 150 ml of the equilibration buffer, 20 mM Tris-HCl, pH

BRIEF DESCRIPTION OF THE DRAWINGS

Fig. [I]-1 depicts results of heparin-Sepharose affinity chromatography of conditioned medium from M426 human embryonic fibroblasts showing that greater than 90% of the mitogenic activity for mouse keratinocytes (BALB/MK) eluted with 0.6 M NaCl.

7.50/0.3M NaCl, the retained protein (50% of the total protein in the retentate,

was eluted with a modified linear gradient. fraction size was 3.8 ml and flow rate during gradient elution

was 108 ml/hr. Two ml of the indicated fractions were transferred to microtiter wells containing a final volume of 0.2 ml for assay of <sup>3</sup>H-thymidine incorporation in BALB/MK cells as described in the Methods.

A, B and C

Fig. [I]-2 illustrates results of further purification of the mitogen from human

fibroblasts using HPLC with [and] an adsorptive matrix.

Panel (A) shows the profile on [reversed-

phase ( $C_4$ ) HPLC of BALB/MK mitogenic activity.

Panel (B) presents electrophoretic ( $NaDdSO_4$ /PAGE) analysis of selected fractions from the  $C_4$  chromatography shown in panel A, demonstrating

that the peak HPLC fractions contained a single band on the silver stained gel. Panel (C) is a bar graph of DNA synthesis in BALB/MK cells triggered by the fractions analyzed in Panel

chromatography with a (TSK G3000SW GlasPac) column run in aqueous solution near physiologic

concentration of each fraction was analyzed in

Panel B. Activity is expressed as the fold stimulation over

background which was 100%.

Fig. [I]-3 presents an alternative purification step to RP-HPLC, using [sieving is indicated by an arrow. (C)

chromatography with a (TSK G3000SW GlasPac) column run in aqueous solution near physiologic

concentration of each fraction was analyzed in

Panel B. Activity is expressed as the fold stimulation over

background which was 100%.

DH, which resulted in a major peak of mitogenic activity in the BALB/MK bioassay.

Molecular Sieving HPLC (TSK 3000SW) Chromatography of the BALB/MK mitogenic activity. Approximately 50 μl of a Centricon-processed, 0.6 M NaCl pool from HSAC were loaded onto a LKB Glaspac TSK G 3000SW column (8 × 300 mm), previously equilibrated in 20 mM Tris-HCl, pH 6.8/0.5 M NaCl, and eluted at 0.2 ml fractions at a flow rate of 0.4 ml/min. Aliquots of 2 μl were transferred to microtiter wells containing a final volume of 0.2 ml for assay of <sup>3</sup>H-thymidine incorporation in BALB/MK cells. The elution positions of molecular weight markers (mass in kDa) were as indicated by the arrows.

#### Comparison of BALB/MK DNA synthesis

In response to TSK-purified mitogen Fig. [I]4 illustrates a comparison of of 0.2 ml for assay of <sup>3</sup>H-thymidine incorporation in BALB/MK DNA synthesis in response to TSK-purified NK cells. The elution positions of molecular weight markers (mass in kDa) were as indicated by the arrows.

and other growth factors. Incorporation of <sup>3</sup>H-thymidine into tritiated BALB/MK DNA synthesis in response to TSK-purified NK cells. The elution positions of molecular weight markers (mass in kDa) were as indicated by the arrows.

was measured as a mitogen and other growth factors function of the concentration of the indicated growth factors.

Background values with no sample added were 150 cpm. Fig. [I]5 shows comparisons of growth of

The results represent BALB/MK cells in a chemically defined medium in

mean values of two

independent experiments. Replicates

in each experiment factors].

were within 10% of mean

values. TSK purified mitogen,

; EGF, ;

; FGF, ;

; various purification steps, documenting that

bFGF, ;

sieving chromatography provided a far better

recovery of activity than the adsorptive RP-HPLC

approach.

15

Table I-2 recapitulates data on the

20

target cell specificities of various growth factors, demonstrating that the newly isolated factor exhibited a strong mitogenic effect on keratinocytes (BALB/MK) and, in striking contrast, had no detectable effects on fibroblasts or human saphenous vein endothelial cells.

25

Fig. II-1 presents the nucleotide sequence and deduced amino acid sequence of KGF cDNA, as well as identification of RNAs transcribed from the KGF gene. Panel (A) outlines a schematic representation of human KGF cDNA clones. Panel (B) documents the KGF cDNA

medium in response to different combinations of growth factors. Cultures were plated at a density of  $2.5 \times 10^4$  cells per dish or 35 mm Petri dishes precoated with poly-D-lysine/lifeline. In a 1:1 mixture of Eagle's minimal essential medium and Ham's F12 medium supplemented with transferrin, Na<sub>2</sub>SeO<sub>3</sub>, ethanolamine and the growth factors indicated below. After 5 days the plates were fixed and stained with Giemsa. Key: a) no growth factor; b) EGF alone; c) insulin alone; d) KGF alone; e) EGF and dialyzed fetal calf serum (final concentration, 10%); f) KGF and EGF; g) KGF and insulin; h) EGF and insulin. Final concentrations of the growth factors were as follows: EGF, 20 ng/ml; insulin, 10 ng/ml; and KGF, 48 ng/ml.

Fig. 6 outlines a schematic representation of human KGF cDNA clones. Overlapping pCEV9 clones 3a and 49, used in sequence determination, are shown above a diagram of the complete structure in which untranslated regions are depicted by a line and the coding sequence is boxed. The hatched region denotes sequences of the signal peptide. Selected restriction sites are indicated.

Fig. 7 documents the KGF cDNA nucleotide and predicted amino acid sequences. Nucleotides are numbered on the left; amino acids are numbered throughout. The N-terminal peptide sequence derived from purified KGF is underlined. The hydrophobic N-terminal domain is italicized. The glycosylation site is overlined. The variant polyadenylation signals, AATTAA and ATTAAA close to the 3' end of the RNA, are boxed.

Fig. 8 shows identification of KGF mRNAs by Northern blot analysis. Lanes (a)

and c, poly(A)-selected M 426 RNA; lanes b and d, total cellular M 426 RNA. Filters were hybridized with a 32P-labeled 695 bp Bam HI/Bcl I fragment from lane 32 (Probe A, Fig. 6), lanes a and b, or a 541 bp Apa I/Eco I fragment from clone 49 (Probe B, Fig. 6), lanes c and d.

[nucleotide and predicted amino acid sequences. (C) Identification of RNA transcripts of KGF genes by Northern blot analysis.]

Fig. [II-2] illustrates the topological

5 comparison of the FGF family of related molecules, including KGF, with emphasis on the two protein domains that share high homology, the putative signal peptide sequences, and the two conserved cysteine residues. (Positions labeled with a "C")

10 [Fig. II-3 shows (Northern blot) analyses of expression of KGF-related mRNA in selected normal human cell lines and tissues, revealing that a single 2.4 kb transcript was present in mRNA from human embryonic lung fibroblasts and 15 from adult skin fibroblasts, while no transcript was detected in the (B5/589) epithelial or (HA83) glial cell lines, or in primary cultures of human saphenous vein endothelial cells.]

20 Table II-1 summarizes a comparison of the effect of heparin on KGF mitogenic activity with effects on other growth factors, showing that thymidine incorporation into DNA by BALB/MK cells in response to KGF was inhibited by heparin, in contrast, to the activities of both aFGF and bFGF which were increased by the same treatment.]

The following human cell types were used: squamous cell carcinomas (A 388 and A 431); mammary epithelial cells (B5/584); immortalized tracheal epithelial cells (S6 and K1); keratinocytes immortalized with Ad-L4-7V40; primary human keratinocytes; neonatal foreskin fibroblasts (AG-1523); adult skin fibroblasts (SOT); and

embryonic lung fibroblasts, WI-38 and M426, and tissues revealing that a single 2.4 kb transcript was present in RNA from human embryonic lung fibroblasts and from adult skin fibroblasts, while no transcript was detected in the (B5/589) epithelial or (HA83) glial cell lines or in primary cultures of human saphenous vein endothelial cells.

DESCRIPTION OF SPECIFIC EMBODIMENTS

This invention relates, in part, to purified KGF or KGF-like proteins and methods for preparing these proteins. A principal embodiment 5 of this aspect of this invention relates to homogeneous KGF characterized by an apparent molecular weight of about 28 kDa based on migration in NaDODSO<sub>4</sub>/PAGE, movement as a single peak on reversed-phase high performance liquid chromatography, and a specific activity of at least about  $3.4 \times 10^4$  units per milligram, and preferably at least about  $3.2 \times 10^5$  units per milligram, where one unit of activity is defined 10 as that amount which causes half of the maximal possible stimulation of DNA synthesis in certain 15 epithelial (keratinocyte) cells under standard assay conditions outlined below.

To identify novel growth factors specific for epithelial cell types, a clonal 20 BALB/c mouse keratinocyte cell line, designated Weissman, B.E. and Awanson, S.A., 1983 Cell 32, 599-606 BALB/MK ([I-6]) was employed as an indicator cell to detect such factors. These cells are dependent for their growth upon an exogenous source of an epithelial cell mitogen even in Weissman, B.E. and Awanson, S.A., 1983, Cell 32, 599-606 25 medium containing serum ([I-6]). The development of chemically defined medium for these cells has made it possible to demonstrate that two major

mitogenic pathways are required for BALB/MK proliferation. One involves insulin-like growth factor I (or insulin at high concentration) and the other is satisfied by epidermal growth factor (EGF), transforming growth factor  $\alpha$  (TGF $\alpha$ ), acidic fibroblast growth factor (aFGF) or basic fibroblast growth factor (bFBF) ([I-7]).

Falcon, J.P., et al., 1988, Oncogene 2, 573-57

By using BALB/MK as the prototypical epithelial cell line and NIH/3T3 as its fibroblast counterpart, conditioned media from various human cell lines were assayed for new epithelial cell-specific mitogens. These bioassays of this invention enabled the purification to homogeneity of one such novel growth factor, released by a human embryonic lung fibroblast line, and designated herein as keratinocyte growth factor (KGF).

In brief, the bioassay for KGF-like activity under standard conditions comprises the following steps:

(i) Mouse keratinocytes (BALB/MK cells) are grown in culture to confluence and then maintained for 24-72 hr in serum-free medium;

(ii) Following addition of test samples, stimulation of DNA synthesis is determined by incorporation of  $^3$ H-thymidine into acid-precipitable DNA.

To determine the [cell target]<sup>target cell</sup>/specificity of a mitogenic growth factor, the DNA synthesis stimulation, expressed as ratio of stimulated synthesis over background incorporation of thymidine in the absence of added test sample, can be compared to analogous stimulation observed in cells other than keratinocytes under the same assay conditions. In such comparisons, KGF mitogenic activity will exhibit marked specificity for the keratinocytes as opposed to fibroblasts (at least about 500-fold greater stimulation) and lesser but significant (at least about 50-fold) greater activity on keratinocytes than on other exemplary epithelial cell types (see Table [I-2] for further data, and Materials and Methods in Experimental Section I for details of the standard conditions of the bioassay).

By employing a method of KGF production involving culturing cells and isolating mitogenic activity, which method comprises ultrafiltration, heparin-Sepharose affinity chromatography (HSAC) and adsorptive reversed-phase high performance liquid chromatography (RP-HPLC) or, alternatively, molecular sieving HPLC (TSK-HPLC), according to the present invention, a quantity was isolated sufficient to permit detailed characterization of the physical and biological properties of this molecule.

To summarize, the method for production of KGF from producing cells such as M426 human embryonic fibroblasts (I-8), for example, comprises the following steps:

- 5        (i) Preparation of conditioned media (e.g., 10 liters) using monolayer cultures cycled from serum-containing to serum-free medium and storing the serum-free harvest at -70°C until further use;
- 10      (ii) Concentration by ultrafiltration using membranes having a 10 kDa molecular weight cutoff in several successive steps with intervening dilution in buffer (to facilitate removal of low molecular weight materials), followed by optional 15 storage at -70°C;
- 15      (iii) Affinity chromatography on heparin attached to a polymeric support (e.g., Sepharose) with elution by a gradient of increasing NaCl concentration;
- 20      (iv) Concentration by a factor of at least ten- to twenty-fold with small scale ultrafiltration devices with a 10 kDa molecular weight cutoff (e.g., a Centricon-10 microconcentrator from Amicon) and storage at 25 -70°C.

The next step of the purification process comprises either step (v) or, alternatively, step (vi), as follows:

(v) Reversed-phase HPLC of active fractions (0.6 M NaCl pool) from the previous HSAC step in organic solvent systems;

or,

5 (vi) Molecular sieve HPLC (e.g., on a TSK-G3000SW Glas-Pac Column from LKB) in aqueous buffer at near physiological pH (e.g., Tris-HCl, pH 6.8/0.5M NaCl) followed by storage at -70°C.

A preparation made by the TSK step (vi)  
10 was almost as pure as one obtained from RP-HPLC, as judged by silver-stained NaDODSO<sub>4</sub>/PAGE (data not shown); but the TSK approach provided a far better recovery of activity (Table [I-1]). Further, the TSK-purified material had a higher  
15 specific activity than the RP-HPLC material. KGF prepared by the TSK procedure above stimulated DNA synthesis in epithelial cells at sub-nanomolar concentrations, but failed to induce any thymidine incorporation into DNA of  
20 fibroblasts or endothelial cells at comparable or higher concentrations (up to 5 nM). The activity was sensitive to acid, heat and solvents used in the RP-HPLC step. (See Experimental Section I for data on sensitivities and further details of the  
25 production method.)

Using standard methodology well known in the art, an unambiguous amino acid sequence was determined for positions 2-13 from the amino

terminus of the purified KGF, as follows: Asn-Asp-Met-Thr-Pro-Glu-Gln-Met-Ala-Thr-Asn-Val (see Experimental Section I).

The present invention also includes DNA segments encoding KGF and KGF-like polypeptides. The DNAs of this invention are exemplified by 5 DNAs referred to herein as: human cDNA clones 32 and 49 derived from polyadenylated RNA extracted from the human embryonic lung fibroblast cell line M426; recombinants and mutants of these 10 clones; and related DNA segments which can be detected by hybridization to these DNA segments.

As described in Experimental Section II, to search for cDNA clones corresponding to the 15 known portion of the KGF amino acid sequence, two pools of oligonucleotide probes were generated based upon all possible nucleotide sequences 20 encoding the nine-amino acid sequence, Asn-Asp-Met-Thr-Pro-Glu-Gln-Met-Ala. A cDNA library was constructed in a cDNA cloning vector, λpCEV9, using polyadenylated RNA extracted from the human embryonic lung fibroblast cell line M426 which was the initial source of the growth factor. Screening of the library ( $9 \times 10^5$  25 plaques) with the  $^{32}\text{P}$ -labelled oligonucleotides identified 88 plaques which hybridized to both probes.

Of 10 plaque-purified clones that were analyzed, one, designated clone 49, had a cDNA insert of 3.5 kb, while the rest had inserts ranging from 1.8 kb to 2.1 kb. Analysis of the 5 smaller clones revealed several common restriction sites, and sequencing of a representative smaller clone, designated clone 32, along with clone 49, demonstrated that they were overlapping cDNAs (Fig [II-1A]). Alignment of 10 the two cDNAs established a continuous sequence of 3.85 kb containing the complete KGF coding sequence. The sense strand DNA nucleotide sequence, and the predicted primary protein sequence encoded, are shown for the full-length 15 composite KGF cDNA sequence in Fig. [II-1B].

These DNAs, cDNA clones 32 and 49, as well as recombinant forms of these segments comprising the complete KGF coding sequence, are most preferred DNAs of this invention.

20 From the cDNA sequence, it is apparent that the primary KGF<sub>1</sub><sup>[FGF-5]</sup> and *hs1* translation products contain hydrophobic N-terminal regions which likely serve as signal sequences, based on similarity to such sequences in a variety of 25 other proteins. Accordingly, this N-terminal domain is not present in the purified mature KGF molecule which is secreted by human embryonic fibroblasts.

Furthermore, KGF shares with all other members of the FGF family two major regions of homology, spanning amino acids 65-156 and 162-189 in the predicted KGF sequence, which are separated by short, nonhomologous series of amino acids of various lengths in the different family members. The sequence of the purified form of KGF contains five cysteine residues, two of which are conserved throughout the family of FGF related proteins. Five pairs of basic residues occur throughout the KGF sequence. This same pattern has been observed in other FGF family members.

It should be obvious to one skilled in the art that, by using the DNAs and RNAs of this invention in hybridization methods (such as Southern blot analyses of genomic human DNAs), especially the most preferred DNAs listed herein above, without undue experimentation, it is possible to screen genomic or cDNA libraries to find other KGF-like DNAs which fall within the scope of this invention. Furthermore, by so using DNAs of this invention, genetic markers associated with the KGF gene, such as restriction fragment length polymorphisms (RFLPs), may be identified and associated with inherited clinical conditions involving this or other nearby genes.

This invention also includes modified forms of KGF DNAs. According to a chief embodiment of this aspect of the invention, such modified DNAs encode KGF-like proteins comprising 5 segments of amino acid sequences of KGF and at least one other member of the FGF peptide family. Thus, for example, since there is no significant N-terminal homology between the secreted form of KGF and analogous positions in other FGF-related 10 proteins, polypeptides with novel structural and functional properties may be created by grafting DNA segments encoding the distinct N-terminal segments of another polypeptide in the FGF family onto a KGF DNA segment in place of its usual [NH<sub>2</sub>]<sup>N</sup> 15 terminal sequence.

The polypeptide chimeras produced by such modified DNAs are useful for determining whether the KGF NH<sub>2</sub>-terminal domain is sufficient to account for its unique target cell 20 specificity. Studies on chimeras should also provide insights into which domains contribute the different effects of heparin on their biologic activities.

Indeed, the utility of this approach has 25 already been confirmed by the successful engineering and expression of a chimeric molecule in which [about 40]<sup>[46]</sup> amino acids from the NH<sub>2</sub>- terminus of the secreted form of KGF (beginning

with the amino terminal cys residue of the mature KGF form, numbered 32 in Fig [II-1]<sup>7</sup>, and ending at KGF residue 78, arg) is linked to [about 140]<sup>[1/4] about 140</sup> amino acids of the [CO<sub>2</sub>] terminal core of aFGF (beginning 5 at residue 39, arg, and continuing to the c-terminal end of the aFGF coding sequence. This chimeric product has a target cell preference for keratinocytes, like KGF, but [lacks susceptibility to heparin, a characteristic which parallels that 10 of aFGF rather than KGF. This novel KGF-like growth factor may have advantages in clinical applications where administration of an epithelial-specific growth factor is desirable in the presence of heparin, a commonly used 15 anticoagulant. Further details of the construction of this chimeric molecule and the properties of the polypeptide are described in Experimental Section II.

Other DNAs of this invention include the 20 following recombinant DNA molecules comprising a KGF cDNA and any of the following exemplary vector DNAs: a bacteriophage λ cloning vector ( $\lambda$ pCEV9); a DNA sequencing plasmid vector (a pUC variant); a bacterial expression vector (pKK233-25 2); or a mammalian expression vector (pMMT/neo). Such recombinant DNAs are exemplified by

constructs described in detail in the Experimental Sections.

Most preferred recombinant molecules include the following: molecules comprising the 5 coding sequence for the secreted form of KGF and a bacterial expression vector (e.g., pKK233-2) or a cDNA encoding the entire primary translation product (including the <sup>N</sup>  $[\text{NH}_2]$ -terminal signal peptide) and a mammalian expression vector 10 (exemplified by pMMT) capable of expressing inserted DNAs in mammalian (e.g., NIH/3T3) cells.

Construction of recombinant DNAs containing KGF DNA and a bacterial expression vector is described in Experimental Section II.

15 In brief, KGF cDNA was expressed to produce polypeptide in *E. coli* by placing its coding sequence under control of the hybrid trk promoter in the plasmid expression vector pKK233-2 (II-31). Amman, E. and Bresus, J., 1985, Gene 40, 183

20 Construction of recombinant DNAs comprising KGF DNA and a mammalian vector capable of expressing inserted DNAs in cultured human or animal cells, can be carried out by standard gene expression technology using methods well known in 25 the art for expression of such a relatively simple polypeptide. One specific embodiment of a recombinant DNA of this aspect of the present

invention, involving the mammalian vector pMMT,  
is described further below in this section under  
recombinant cells of this invention.

DNAs and sense strand RNAs of this  
5 invention can be employed, in conjunction with  
protein production methods of this invention, to  
make large quantities of substantially pure KGF  
or KGF-like proteins. Substantially pure KGF  
protein thus produced can be employed, using  
10 well-known techniques, in diagnostic assays to  
determine the presence of receptors for this  
protein in various body fluids and tissue  
samples.

Accordingly, this invention also  
15 comprises a cell, preferably a bacterial or  
mammalian cell, transformed with a DNA of the  
invention, wherein the transforming DNA is  
capable of being expressed. In a preferred  
embodiment of this aspect of the invention, the  
20 cell transformed by the DNA of the invention  
produces KGF protein in a fully mitogenic form.  
Most preferably, these proteins will be of a  
secreted form (i.e., lacking an apparent signal  
sequence). These protein factors can be used for  
25 functional studies, and can be purified for  
additional biochemical and functional analyses,  
such as qualitative and quantitative receptor  
binding assays.

Recombinant *E. coli* cells have been constructed in a bacterial expression vector, pKK233-2, for production of KGF, as detailed in Experimental Section II. In summary, several recombinant bacterial clones were tested for protein production by the usual small scale methods. All recombinants tested synthesized a protein that was recognized by antibodies raised against an amino-terminal KGF peptide (see below). One recombinant was grown up in a one liter culture which produced recombinant KGF that efficiently stimulated thymidine incorporation into DNA of BALB/MK keratinocyte cells, but was only marginally active on NIH/3T3 fibroblasts.

Half-maximal stimulation of the BALB/MK cells in the standard keratinocyte bioassay was achieved with a concentration of between 2 to 5 ng/ml, compared to a concentration of 10 to 15 ng/ml for KGF purified from M426 cells.

One liter of bacterial cells yielded approximately 50 µg of Mono-S purified recombinant KGF. It will be apparent to those skilled in the art of gene expression that this initial yield can be improved substantially without undue experimentation by application of a variety known recombinant DNA technologies.

Recombinant mammalian (NIH/3T3 mouse) cells have also been constructed using the entire

KGF cDNA coding sequence (including the NH<sub>2</sub>-terminal signal peptide) and the vector pMMT/neo, which carries mouse metallothioneine (MMT) promoter and the selective marker gene for neomycin resistance. The cells are being evaluated for KGF production, particularly for secretion of the mature form (lacking signal peptide) produced by human fibroblasts, using bioassays of the present invention. This same vector and host cell combination has been used successfully to express several other similar recombinant polypeptides, including high levels of Platelet-Derived Growth Factor (PDGF) A and B chains (II-32). Accordingly, it will be recognized by those skilled in the art that high yields of recombinant KGF can be achieved in this manner, using the aforementioned recombinant DNAs and transformed cells of this invention.

Ultimately, large-scale production can be used to enable clinical testing in conditions requiring specific stimulation of epithelial cell growth. Materials and methods for preparing pharmaceutical compositions for administration of polypeptides topically (to skin or to the cornea of the eye, for example) or systemically are well known in the art and can be adapted readily for

Sakai, R.K., Scharf, S., Falloona, F., Mullis, K.B., Novak, G.T., Erlich, H.A. and Arnheim, N. (1985) Science 230, 1350-1354

administration of KGF and KGF-like peptides without undue experimentation.

This invention also comprises novel antibodies made against a peptide encoded by a 5 DNA segment of the invention. This embodiment of the invention is exemplified by several kinds of antibodies which recognize KGF. These have been prepared using standard methodologies well known in the art of experimental immunology, as 10 outlined in Experimental Section II. These antibodies include: monoclonal antibodies raised in mice against intact, purified protein from human fibroblasts; polyclonal antibodies raised in rabbits against synthetic peptides with 15 sequences based on amino acid sequences predicted from the KGF cDNA sequence [exemplified by a peptide with the sequence of KGF residues 32-45,<sup>145</sup> plus an R at its C terminus, namely, NDMTPEQMATNVR (using standard one-letter code for amino acid sequences; see Fig. [II-1])]; 20 polyclonal antibodies raised in rabbits against both naturally secreted KGF from human fibroblasts and recombinant KGF produced in *E. coli* (see above).

All tested antibodies recognize the 25 recombinant as well as the naturally occurring KGF, either in a solid-phase (ELISA) assay and/or in a Western blot. Some exemplary antibodies, which are preferred antibodies of this invention,

appear to neutralize mitogenic activity of KGF in the BALB/MK bioassay.

Fragments of antibodies of this invention, such as Fab or F(ab)' fragments, which 5 retain antigen binding activity and can be prepared by methods well known in the art, also fall within the scope of the present invention. Further, this invention comprises pharmaceutical compositions of the antibodies of this invention, 10 or active fragments thereof, which can be prepared using materials and methods for preparing pharmaceutical compositions for administration of polypeptides that are well known in the art and can be adapted readily for 15 administration of KGF and KGF-like peptides without undue experimentation.

These antibodies, and active fragments thereof, can be used, for example, for detection of KGF in bioassays or for purification of the 20 protein factors. They may also be used in approaches well known in the art, for isolation of the receptor for KGF, which, as described in Experimental Section II, appears to be distinct from those of all other known growth factors.

25 Those preferred antibodies, and fragments and pharmaceutical compositions thereof, which neutralize mitogenic activity of KGF for epithelial cells, as indicated by the

BALB/MK assay, for instance, may be used in the treatment of clinical conditions characterized by excessive epithelial cell growth, including dysplasia and neoplasia (e.g., psoriasis, or malignant or benign epithelial tumors).

This invention further comprises novel bioassay methods for detecting the expression of genes related to DNAs of the invention. In some exemplary embodiments, DNAs of this invention were used as probes to determine steady state levels of related mRNAs. Methods for these bioassays of the invention, using KGF DNAs, and standard Northern blotting techniques, are described in detail in Experimental Section II.

One skilled in the art will recognize that, without undue experimentation, such methods may be readily applied to analysis of gene expression for KGF-like proteins, either in isolated cells or various tissues. Such bioassays may be useful, for example, for identification of various classes of tumor cells or genetic defects in the epithelial growth processes.

Without further elaboration, it is believed that one of ordinary skill in the art, using the preceding description, and following the methods of the Experimental Sections below, can utilize the present invention to its fullest

extent. The material disclosed in the  
Experimental Sections, unless otherwise  
indicated, is disclosed for illustrative purposes  
and therefore should not be construed as being  
5 limitive in any way of the appended claims.

## EXPERIMENTAL SECTION I

### IDENTIFICATION AND CHARACTERIZATION OF A NOVEL GROWTH FACTOR SPECIFIC FOR EPITHELIAL CELLS

This section describes experimental work leading to identification of a growth factor specific for epithelial cells in conditioned medium of a human embryonic lung fibroblast cell line. The factor, provisionally termed keratinocyte growth factor (KGF) because of its predominant activity on this cell type, was purified to homogeneity by a combination of ultrafiltration, heparin-Sepharose affinity chromatography and hydrophobic chromatography on a C<sub>4</sub> reversed-phase HPLC column, according to methods of this invention. KGF was found to be both acid and heat labile, and consisted of a single polypeptide chain with an apparent molecular weight of approximately 28,000 daltons. Purified KGF was a potent mitogen for epithelial cells, capable of stimulating DNA synthesis in quiescent BALB/MK epidermal keratinocytes by more than 500-fold with activity detectable at 0.1 nM and maximal at 1.0 nM. Lack of mitogenic activity on either fibroblasts or endothelial cells indicated that KGF possessed a target cell specificity distinct from any previously characterized growth factor. Microsequencing

revealed an amino-terminal sequence containing no significant homology to any known protein. The release of this novel growth factor by human embryonic fibroblasts indicates that KGF plays a 5 role in mesenchymal stimulation of normal epithelial cell proliferation.

#### METHODS AND MATERIALS

Preparation of Conditioned Media. An early passage of M426 human embryonic fibroblasts (I-8) was plated onto 175 cm<sup>2</sup> T-flasks 10 and grown to confluence over 10-14 days in Dulbecco's modified Eagle's medium (DMEM; GIBCO) supplemented with 10% calf serum (GIBCO). Once confluent, the monolayers were cycled weekly from 15 serum-containing to serum-free medium, the latter consisting of DMEM alone. The cells were washed twice with 5 ml of phosphate buffered saline prior to addition of 20 ml of DMEM. After 72 hrs, culture fluids were collected and replaced 20 with 35 ml of serum-containing medium. The conditioned medium was stored at -70°C until further use.

Ultrafiltration. Approximately ten liters of conditioned medium were thawed, 25 prefiltered through a 0.50 micron filter (Millipore HAWP 142 50) and concentrated to 200

ml using the Pellicon cassette system (Millipore XX42 00K 60) and a cassette having a 10 kDa molecular weight cutoff (Millipore PTGC 000 05). After concentration, the sample was subjected to 5 two successive rounds of dilution with one liter of 20 mM Tris-HCl, pH 7.5/0.3M NaCl, each followed by another step of ultrafiltration with the Pellicon system. Activity recovered in the retentate was either immediately applied to 10 heparin-Sepharose resin or stored at -70°C.

Heparin-Sepharose Affinity

Chromatography (HSAC). The retentate from ultrafiltration was loaded onto heparin-Sepharose resin (Pharmacia) which had been equilibrated in 15 20 mM Tris-HCl, pH 7.5/0.3 M NaCl. The resin was washed extensively until the optical density had returned to baseline and then subjected to a linear-step gradient of increasing NaCl concentration. After removing aliquots from the 20 fractions for the thymidine incorporation bioassay, selected fractions were concentrated ten- to twenty-fold with a Centricon-10 microconcentrator (Amicon) and stored at -70°C.

Reversed-Phase HPLC (RP-HPLC). Active 25 fractions (0.6 M NaCl pool) from the HSAC were thawed, pooled and further concentrated with the Centricon-10 to a final volume of ≤200 μl. The sample was loaded onto a Vydac C<sub>6</sub> HPLC column (The

Sep 1  
Separations Group, Hesperia, CA) which had been  
equilibrated in 0.1% trifluoroacetic acid (TFA,  
Fluka)/20% acetonitrile (Baker, HPLC grade) and  
eluted with a linear gradient of increasing  
5 acetonitrile. Aliquots for the bioassay were  
immediately diluted in a 10-fold excess of 50  
μg/ml BSA (Fraction V, Sigma)/20 mM Tris-HCl, pH  
7.5. The remainder of the sample was dried in a  
Speed-Vac (Savant) in preparation for structural  
10 analysis.

Molecular Sieve HPLC. Approximately 50  
μl of the twice concentrated heparin-Sepharose  
fractions were loaded onto a TSK-G3000SW Glas-Pac  
Column (LKB) which had been equilibrated in 20 mM  
15 Tris-HCl, pH 6.8/0.5M NaCl. The sample was  
eluted in this buffer at a flow rate of 0.4  
ml/min. After removing aliquots for the  
bioassay, the fractions were stored at -70°C.

NaDODSO<sub>4</sub>-Polyacrylamide Gel

20 Electrophoresis (NaDODSO<sub>4</sub>/PAGE). Polyacrylamide  
gels were prepared with NaDODSO<sub>4</sub> according to the  
procedure of Laemmli (I-9)<sup>1</sup>. Samples were boiled  
for 3 min in the presence of 2.5%  
2-mercaptoethanol (vol/vol). The gels were fixed  
25 and stained with silver (I-10)<sup>2</sup> using the reagents  
and protocol from BioRad. Molecular weight  
markers were from Pharmacia.

DNA Synthesis Stimulation. Ninety-six well microtiter plates (Falcon No. 3596) were precoated with human fibronectin (Collaborative Research) at 1  $\mu\text{g}/\text{cm}^2$  prior to seeding with 5 BALB/MK cells. Once confluent, the cells were maintained for 24-72 hr in serum-free medium containing 5  $\mu\text{g}/\text{ml}$  transferrin (Collaborative Research) and 30 nM  $\text{Na}_2\text{SeO}_3$  (Baker). Incorporation of  $^3\text{H}$ -thymidine (5  $\mu\text{Ci}/\text{ml}$  final concentration, NEN) into DNA was measured during a 6 hr period beginning at 16 hrs following addition of samples. The assay was terminated by washing the cells once with ice cold phosphate-buffered saline and twice with 5% trichloroacetic acid. The precipitate was redissolved in 0.25 M NaOH, transferred into liquid scintillation fluid (Biofluor, NEN) and counted.

Stimulation of DNA synthesis was monitored as described above for BALB/MK cells on a variety of other cell lines. NIH/3T3 Janchill, J.L., Morrison, S.A. and Todoru, G.J., 1969, J. Virol. 4, 549-553 fibroblasts ([I-11]) were available from the National Institutes of Health, while CCL208 Caputo, J.L., Hay, R.J. and Williams, C.D., 1979, In Vitro 15, 222-223 Rhesus monkey bronchial epithelial cells ([I-12]) were obtained from the American Type Culture Collection. The B5/589 human mammary epithelial cell line, prepared as described in ([I-13]), was Proc. Natl. Acad. Sci. USA 82, 2394-2398 obtained from Martha Stampfer (University of Lawrence Berkeley Laboratory California, Berkeley). The mammary cells were

grown in RPMI 1640 supplemented with 10% fetal calf serum and 4 ng/ml EGF. When maintained in serum-free conditions, the basal medium was DMEM. Primary cultures of human saphenous vein 5 endothelial cells were prepared and maintained as described elsewhere ([I-14]). Epidermal growth factor and insulin were from Collaborative Research. Acidic FGF and bFGF were obtained from California Biotechnology, Inc. Recombinant TGF $\alpha$  10 was obtained from Genentech, Inc. Media and serum were either from GIBCO, Biofluids, Inc. or the NIH media unit.

Proliferation Assay. Thirty-five mm culture dishes were precoated sequentially with 15 poly-D-lysine ( $20 \mu\text{g}/\text{cm}^2$ ) (Sigma) and human fibronectin, and then seeded with approximately  $2.5 \times 10^4$  BALB/MK cells. The basic medium was a 1:1 mixture of Eagle's low Ca $^{2+}$  minimal essential medium and Ham's F-12 medium, supplemented with 5  $\mu\text{g}/\text{ml}$  transferrin, 30 nM Na<sub>2</sub>SeO<sub>3</sub>, and 0.2 mM ethanolamine (Sigma). Medium was changed every 2 or 3 days. After 10 days, the cells were fixed in formalin (Fisher Scientific Co.) and stained with Giemsa (Fisher Scientific Co.).

25 Protein microsequencing. Approximately 4  $\mu\text{g}$  (-150 pmol) of protein from the active fractions of the C<sub>4</sub> column were redissolved in 50% TFA and loaded onto an Applied Biosystems gas-

phase protein sequenator. Twenty rounds of Edman degradation were carried out and identifications of amino acid derivatives were made with an automated on-line HPLC (Model 120A, Applied Biosystems).

5

## RESULTS

### Growth Factor Detection and Isolation.

Preliminary screening of conditioned media from various cell lines indicated that media from some fibroblast lines contained mitogenic activities detectable on both BALB/MK and NIH/3T3 cells.

10

Whereas boiling destroyed the activity on BALB/MK, mitogenic activity on NIH/3T3 remained

intact. Based on the known heat stability of EGF

Cohen, S., 1962, J. Biol. Chem. 237, 1555-1562

15 ( $\text{E-15}$ ) and TGF $\alpha$  ( $\text{E-16}$ ), it was reasoned that the  
Delaro, J.E. and Tidmarsh, G.L., 1978, Proc. Natl. Acad. Sci. USA 75,  
BALB/MK mitogenic activity might be due to an 4001-4005  
agent different from these known epithelial  
growth factors.

M426, a human embryonic lung fibroblast  
20 line, was selected as the most productive source  
of this activity for purification of the putative  
growth factor(s). Ultrafiltration with the  
Pellicon system provided a convenient way of  
reducing the sample volume to a suitable level  
25 for subsequent chromatography. Various  
combinations of sieving, ion exchange and

isoelectric focusing chromatography were tried during the development of a purification scheme, but all resulted in unacceptably low yields.

On the other hand, heparin-Sepharose affinity chromatography (HSAC), which has been employed in

the purification of other growth factors (I-17)<sup>1</sup> -- 1982, J. Biol. Chem. 257, 5154-5160; Shing, Y., Folkman, J., Sullivan, R., Butterfield, C., Maffay, J., and Klagsbrun, M., 1984, Science 233, 1296-1299; [I-22], proved to be useful as an early [Guspadarowicz, D., et al., 1984, Proc. Natl. Acad. Sci. USA 81, 6963-6967] purification step in the present invention. Macag, T., et al., 1984, Science 225, 932-935. While estimates of recovered specific activity Conn, G. and Fletcher, V.B. (1981) Biochim. Biophys. Res. Comm. 124, 262-268; were uncertain at this stage because of the likely presence of other factors, the apparent Lobb, R. R. and Felt, J.W., 1984, Biochemistry 23, yield of activity was 50-70% with a corresponding 6295-6299 enrichment of approximately 1000 fold.

As shown in Fig. [I-1], greater than 90% of the BALB/MK mitogenic activity eluted from the HSAC column with 0.6M NaCl. This peak of activity was not associated with any activity on NIH/3T3 cells (data not shown). A much smaller peak of BALB/MK mitogenic activity consistently emerged with 0.8 - 1.2M NaCl.

Due to the reproducibility of the HSAC pattern, active fractions could be identified presumptively on the basis of the gradient and optical density profile. Prompt concentration of 10-20 fold with the Centricon-10 was found to be essential for stability, which could be maintained subsequently at -70°C for several months.

Final purification was achieved by RP-HPLC  
with a C<sub>4</sub> Vydac column, a preparative method  
suitable for amino acid sequence analysis. While  
the yield of activity from the C<sub>4</sub> step was usually  
5 only a few percent, this loss could be attributed  
to the solvents employed. In other experiments,  
exposure to 0.1% TFA/50% acetonitrile for 1 hr at  
room temperature reduced the mitogenic activity  
of the preparation by 98%. Nonetheless, as shown  
10 in Fig. [I-2]<sup>2A</sup>, a single peak of BALB/MK stimulatory  
activity was obtained, coinciding with a distinct  
peak in the optical density profile. The peak  
fractions produced a single band upon  
NaDODSO<sub>4</sub>/PAGE and silver staining of the gel (Fig.  
15 [I-2B]), and the relative mitogenic activity of  
each tested fraction (Fig. [I-2C]) correlated well  
with the intensity of the bands across the  
activity profile.

An alternative purification step to the  
20 HPLC technique described above, using sieving  
chromatography with a TSK G3000SW GlasPac column  
run in aqueous solution near physiologic pH,  
resulted in a major peak of activity in the  
BALB/MK bioassay (Fig. [I-3]). This preparation  
25 was almost as pure as the one obtained from RP-  
HPLC as judged by silver-stained NaDODSO<sub>4</sub>/PAGE  
(data not shown) but provided a far better  
recovery of activity (Table [I-1]). The TSK-

purified material was used routinely for biological studies as it had a higher specific activity.

In both types of purified preparations (i.e., purified by HPLC or molecular sieving), the profile of mitogenic activity was associated with a distinct band on NaDODSO<sub>4</sub>/PAGE which appeared to be indistinguishable in the two preparations. INSERT Table I from page 87

Physical and Biological Characterization of the Growth Factor. The purified factor had an estimated molecular weight of about 28 kDa based on NaDODSO<sub>4</sub>/PAGE under reducing (Fig. [I-2]) and non-reducing conditions (data not shown). This value was in good agreement with its elution position on two different sizing columns run in solvents expected to maintain native conformation (TSK-G3000-SW, Fig. [I-3], and superose-12, data not shown). From these data, the mitogen appears to consist of a single polypeptide chain with a molecular weight of 25-30 kDa.

The heat and acid lability of the mitogenic activity were demonstrated using the BALB/MK mitogenesis bioassay. While activity was unaffected by a 10 min incubation at 50°C, it was reduced by 68% after 10 min at 60°C and was undetectable after 3 min at 100°C. Exposure to 0.5M acetic acid for 60 min at room temperature

resulted in a decline in activity to 14% of the control. In comparison, the mitogenic activity of the known growth factor, EGF, was not diminished by any of these treatments.

5           The dose response curve for the purified growth factor depicted in Fig. [I-4] illustrates that as little as 0.1 nM led to a detectable stimulation of DNA synthesis. Thus, the activity range was comparable to that of the other growth factors analyzed to date. A linear relationship 10 was observed in the concentration range 0.1 - 1.0 nM with maximal stimulation of 600 fold observed at 1.0 nM. The novel factor consistently induced a higher level of maximal thymidine incorporation 15 than EGF, aFGF, or bFGF in the BALB/MK keratinocytes (Fig. [I-4]).

The distinctive target cell specificity of this factor was demonstrated by comparing its activities on a variety of cell types with those 20 of other growth factors known to possess epithelial cell mitogenic activity. As shown in Table [I-2], the newly isolated factor exhibited a strong mitogenic effect on BALB/MK but also induced demonstrable incorporation of thymidine 25 into DNA of the other epithelial cells tested. In striking contrast, the factor had no detectable mitogenic effects on mouse (or human,

data not shown) fibroblasts or human saphenous vein endothelial cells.

By comparison, none of the other known growth factors appeared to preferentially stimulate keratinocytes. TGF $\alpha$  and EGF showed potent activity on fibroblasts, while the FGFs were mitogenic for endothelial cells as well as fibroblasts (Table [I-]2). Because of its specificity of epithelial cells and the sensitivity of keratinocytes in particular, the novel mitogen was provisionally designated as keratinocyte growth factor (KGF).

To establish that KGF not only would stimulate DNA synthesis but would also support sustained cell growth, the ability of BALB/MK cells to grow in a fully-defined, serum-free medium supplemented with this growth factor was assessed. As shown in Fig. [I-]5, KGF served as an excellent substitute for EGF but not insulin (or insulin-like growth factor I) in this chemically defined medium. Thus, KGF appears to act through the major signalling pathway shared by EGF, aFGF and bFGF for proliferation of BALB/MK cells.

Insert Table 2, from p 88

Microsequencing Reveals a Unique N-terminal Amino Acid Sequence of KGF. To further characterize the growth factor, approximately 150 pmol of C<sub>6</sub>-purified material were subjected to amino acid sequence analysis. A single sequence

was detected with unambiguous assignments made  
for cycles 2-13, as follows: X-Asn-Asp-Met-Thr-  
Pro-Glu-Gln-Met-Ala-Thr-Asn-Val. High background  
noise precluded an assignment for the first  
5 position which is, therefore, indicated by an X.

A computer search using the FASTP  
Lipman, D.J. and Pearson, R.W., 1985, Science 227, 1135-1141  
program (I-24) revealed that the N-terminal amino  
acid sequence of KGF showed no significant  
homology to any protein in the National  
10 Biomedical Research Foundation data bank, thus  
supporting the novelty of this epithelial growth  
factor.

#### DISCUSSION

The studies described in this  
15 Experimental Section identified a human growth  
factor which has a unique specificity for  
epithelial cells. By employing ultrafiltration,  
HSAC and RP-HPLC or TSK sieving chromatography  
according to the present invention, a quantity  
20 sufficient to permit detailed characterization of  
the physical and biological properties of this  
molecule was isolated.

A single silver-stained band  
corresponding to a molecular weight of about  
25 28,000 daltons was detected in the active  
fractions from RP-HPLC, and the intensity of the

band was proportional to the level of mitogenic activity in these fractions. A band indistinguishable from that obtained by RP-HPLC was seen in the active fractions from TSK chromatography. The purified protein stimulated DNA synthesis in epithelial cells at sub-nanomolar concentrations, but failed to induce any thymidine incorporation in fibroblasts or endothelial cells at comparable or higher concentrations (up to 5 nM). This distinctive target cell specificity combined with the single novel N-terminal amino acid sequence determined from the purified molecule lead to the conclusion that KGF represents a new growth factor.

In a chemically defined medium the purified factor was able to complement the insulin-like growth factor I/insulin growth requirement of BALB/MK cells and therefore must act through a signal transduction pathway shared with EGF, TGF $\alpha$  and the FGFs. Moreover, the new factor was more potent than any of the known epithelial cell mitogens in stimulating thymidine incorporation in BALB/MK cells. Preliminary evidence indicates that this factor is also capable of supporting proliferation of secondary cultures of human keratinocytes (data not shown).

Handling and storage of KGF were problematical during its purification. Besides

its inherent lability to acid and heat, it was unstable to lyophilization or dialysis. After HSAC, complete loss of activity occurred within 24 hr despite the use of carrier proteins,  
5 heparin, protease inhibitors, siliconized tubes or storage at either 4° or -20°C. Only concentrating the sample at this stage could preserve its activity.

Furthermore, in order to transfer the dried, purified factor it was necessary to utilize either strong acid or detergent, consistent with an adsorptive tendency or insolubility. Thus, for preservation of activity, the purified factor was maintained in solution at high concentrations at -70°C where it remained stable for several months.  
10  
15

The ability of KGF to bind heparin may signify a fundamental property of this factor that has a bearing on its function *in vivo*. Growth

20 factors with heparin-binding properties include Maueg, T., et al., 1981, Science 225, 930-938 Conn, S. and Hatcher, W.B. (1984) Biochem. Biophys. Res. Com. aFGF ([I-2d]-[E-22]), bFGF ([I-19], [I-22]), 104, 262-268 Lobb, R.R. and Paff, J.W., 1981, Gospodarewicz, D., et al., 1984, Proc. Natl. Acad. Sci. USA 81, 693-696; 3<sup>rd</sup> Chemistry 23, 627 granulocyte/macrophage colony stimulating factor (Roberts, R., et al., 1988, Roberts, R., et al., 1988, Nature 332, 376-378) and interleukin 3. ([E-25]) Each of these is 1987 EMBO J., 6, 1627-1632 produced by stromal cells ([E-25]-[E-27]). Such factors appear to be deposited in the extracellular matrix, or on proteoglycans coating the stromal cell surface ([E-25], [E-28]). It has been postulated that their storage, release and Vlodavsky, I., et al., 1987, Proc. Natl. Acad. Sci. USA 84, 2292-2296

25 Roberts, R., et al., 1988, Nature 332, 376-378 Roberts, R., et al., 1988, Nature 332, 376-378 Roberts, R., et al., 1988, J. Cell Biochem. Suppl. A.A., 125, abstr. C420

contact with specific target cells are regulated  
by this interaction (I-25), [I-28]. While  
mesenchymal-derived effectors of epithelial cell  
proliferation have also been described (I-29--I-  
31), their identities have not been elucidated.  
Shiles, A.D., Smith, B.T. and Post, M., 1986, *EPA Lung Res.* 11, 165-177  
Its heparin-binding properties, release by human  
embryonic fibroblast stromal cells, and  
epithelial cell tropism provide KGF with all of  
the properties expected of such a paracrine  
mediator of normal epithelial cell growth.

The partial amino acid sequence  
determined for this new growth factor has enabled  
molecular cloning of its coding sequence and  
determination of its structural relationship to  
known families of growth factors, as described in  
Experimental Section II, below.

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EXPERIMENTAL SECTION II

CDNA SEQUENCE OF  
A NOVEL EPITHELIAL CELL SPECIFIC GROWTH FACTOR  
DEFINES A NEW MEMBER OF THE FGF FAMILY

5                   Work in the previous Experimental  
Section I identified and purified a novel  
heparin-binding growth factor, designated  
keratinocyte growth factor (KGF), which is  
particularly active on keratinocytes and appears  
10                 to be specific for epithelial cells. This second  
Experimental Section describes the isolation and  
characterization of cDNA clones encoding KGF,  
using synthetic oligonucleotides, based upon the  
experimentally determined  $[NH_2]^N$ -terminal amino acid  
15                 sequence, as hybridization probes. Nucleotide  
sequence analysis identified a 582-bp open  
reading frame which would code for a 194-amino  
acid polypeptide that is between 41% and 33%  
identical to the heparin-binding acidic and basic  
20                 fibroblast growth factors (FGFs), and the related  
products of the *hsf*, and *int-2* oncogenes. The KGF  
gene RNA transcript is expressed in normal  
fibroblasts of both embryonic and adult origin,  
but not in epithelial, endothelial or glial  
25                 cells. Thus, KGF appears to be normally  
expressed by the mesenchyme, indicating a role in  
the regulation of epithelial cell proliferation.

## MATERIALS AND METHODS

Isolation of cDNA clones. The purification and N-terminal sequencing of KGF has been previously described (see Experimental Section I, above and [II-3]). Pools (50 pmole) of deoxyoligonucleotides described under Results were 5' end-labelled using 83 pmole of  $\gamma$ -<sup>32</sup>P-ATP (3000 Ci/mmmole, Amersham) and 10 units of T4 polynucleotide kinase. The recombinant phage carrying cDNA clones were replica plated onto nitrocellulose filters and hybridized with <sup>32</sup>P-labelled deoxyoligonucleotides in 20% formamide, 10% dextran sulphate, 10 mM Tris-HCl (pH 7.5), 8 x SSC, 5x Denhardt's and 50  $\mu$ g/ml denatured salmon sperm DNA, overnight at 42°C. Filters were washed in 0.5 x SSC, 0.1% SDS at 50°C and exposed to Kodak X-omat AR film.

DNA sequencing. The nucleotide sequence of the KGF cDNA was determined by the dideoxy chain termination method (II-2), of overlapping restriction fragments, subcloned into pUC vectors (II-2). Hensch-Perron, C., Viallet, J. and Messing, J., 1985, Gene 33, 103-119

Construction of a bacterial expression vector for KGF cDNA. KGF cDNA encoding the mature, secreted form of the polypeptide was placed under control of the hybrid trk promoter

in the plasmid expression vector pKK233-2 (II- Amman, E. and Brosius, J., 1985, Gene 40, 183  
31), as follows. To accomplish this, a specific length of KGF cDNA that contained the information to code for the mature KGF molecule (i.e., without its signal peptide) was amplified using the polymerase chain reaction (PCR) technique (Safai, R.K., Scherf, S., Fulwana, F., Mullis, K.B., Norr, G.T., Erlich, H.A. and Arribalzaga, II-32). The fragment was directionally inserted N., 1985, Science 230, 1350-1354 between two sites in the vector, namely the *Nco*I site, made blunt ended by *S1* nuclease digestion, and the *Hind*III site, using standard recombinant DNA methodology. The ends of the KGF cDNA produced by the PCR method were as follows: the 5' end was blunt and began with an ATG codon, followed by the codon TGC for cys residue, number 33, which is the amino terminal residue of the mature form of KGF (see Fig. II-1), and then the entire KGF coding sequence. The stop codon, TAA, and the four bases immediately following, TTGC, were also included on the 3' end of the cDNA. The primer used in the PCR method to direct DNA synthesis to the desired position on the 3' end of the cDNA included a *Hind*III site for insertion of the amplified cDNA into the vector DNA.

20 The primer used in the PCR method to direct DNA synthesis to the desired position on the 3' end of the cDNA included a *Hind*III site for insertion of the amplified cDNA into the vector DNA.  
25 Production of antibodies against KGF and KGF-related peptides. Monoclonal antibodies were raised in mice against intact, purified protein from human fibroblasts using 5 or more

subcutaneous injections. Test bleeds were screened with a solid-phase (ELISA) assay using highly purified KGF from [human epithelial] <sup>the conditioned medium of human fibroblast</sup> cells as antigen. Hybridomas were prepared by routine methods and [supernatants] <sup>supernatants</sup> were screened with the ELISA assay to detect KGF-reactive antibodies.

Positive clones were serially subcloned by the usual methods, and selected subclones were grown as ascites tumors in mice for production of large amounts of antibodies. Antibodies were purified from ascites fluids employing standard techniques (e.g., hydroxyapatite or immunoaffinity resins).

Polyclonal antibodies against a synthetic peptide were raised in rabbits by standard methods, as follows. The peptides were made by solid phase technology and coupled to thyroglobulin by reaction with glutaraldehyde. Serial subcutaneous injections were made and test [bleed] <sup>bleeds</sup> were screened by ELISA as well as other techniques, including Western blot analysis and mitogenesis bioassay. IgG immunoglobulins were isolated by affinity chromatography using immobilized protein G.

Polyclonal antibodies were raised in rabbits against both naturally secreted KGF from human fibroblasts and recombinant KGF produced in *E. coli* (see next section), using the following protocol:

human  
epithelial

5

- i) Initial injection and first boost were administered in the inguinal lymph nodes;
- ii) subsequent boosts were made intramuscularly.

Screening of test bleeds included ELISA as well as Western blot analysis, and mitogenesis bioassay, and IgG was purified as for antibodies against synthetic peptides, above.

## RESULTS

Isolation of cDNA clones encoding the novel growth factor. To search for cDNA clones corresponding to the KGF coding sequence, two pools of oligonucleotides with lengths of 26 bases were generated based upon a nine-amino acid sequence, Asn-Asp-Met-Thr-Pro-Glu-Gln-Met-Ala, as determined by microsequencing of purified KGF (see Experimental Section I, above and reference Rubin et al. Proc. Natl. Acad. Sci. USA 86: 802 - 806 (1989) II-3)). One oligonucleotide pool contained a mixture of all 256 possible coding sequences for the nine amino acids, while the other contained inosine residues at the degenerate third position of the codons for Thr and Pro.

This latter design reduced the number of possible coding sequences in the pool to 16.

Inosine in a tRNA anticodon can form hydrogen bonds with A, C or U (II-4), and oligonucleotides that contain deoxyinosine have been shown to hybridize efficiently with the corresponding cDNA (II-5). Ohtsuka, E., Matsuki, S., Ikebara, M., Takashi, Y. and Matsubara, K., 1985, J. Biol. Chem. 260, 2605-2608

A cDNA library was constructed in a cDNA cloning vector, pCEV9 (II-6) using polyadenylated RNA extracted from the human embryonic lung fibroblast cell line M426 (II-7). Nishi, T., Matsui, T., Heiderman, M., and Aaronson, S.A. *unpublished observations*. Aaronson, S.A. and Todaro, G.J. 1968, Virology 36, 254-261

Screening of the library ( $9 \times 10^5$  plaques) with

the  $^{32}\text{P}$ -labelled 26-mer oligonucleotides identified 88 plaques which hybridized to both pools of oligonucleotide probes.

5       Characterization and sequencing of selected cDNA clones. Of 10 plaque-purified clones that were analyzed, one, designated clone 49, had a cDNA insert of 3.5 kb, while the rest had inserts ranging from 1.8 kb to 2.1 kb.

10      Analysis of the smaller clones revealed several common restriction sites. Sequencing of 15 a representative smaller clone, designated clone 32, along with clone 49, demonstrated that they were overlapping cDNAs (Fig [II-1A]). [Whereas clone 49 was primed from the poly(A) tail of the message, clone 32 arose during the construction of the library by hybridization of the oligo (dT) primer to an A-rich sequence in the 3' noncoding region of the KGF mRNA.]

20      Description of the sequence encoding the KGF polypeptide. Alignment of the two cDNAs (clones 32 and 49) established a continuous sequence of 3.85 kb containing the complete KGF coding sequence (Fig. [II-1B]). An ATG likely to be an initiation codon was located at nucleotide position 446, establishing a 582-base pair open reading frame that ended at a TAA termination codon at position 1030. This open reading frame

would encode a 194-amino acid polypeptide with a calculated molecular weight of 22,512 daltons.

The sequence flanking the ATG codon did not conform to the proposed GCC(G/A)CCATGG consensus for optimal initiation by eukaryotic ribosomes (II-8). Kozak, M., 1987, *Nucl. Acids Res.* 13, 8125-8148 However, there was an A three nucleotides upstream of the ATG codon. An A at this position is the most highly conserved nucleotide in the consensus. This ATG codon was preceded 85 nucleotides upstream by a TGA stop codon in the same reading frame.

A 19-amino acid sequence that was homologous to the experimentally determined  $\text{NH}_2^N$ -terminus of purified KGF began 32 amino acids downstream of the proposed initiation codon.

There was complete agreement between the predicted and experimentally determined amino acid sequences, where unambiguous assignments could be made.

To search for homology between KGF and any known protein, a computer search of the National Biomedical Research Foundation data base using the FASTP program of Lipman and Pearson was conducted (II-9). Lipman, D.J. and Pearson, R.W., 1985, *Science* 237, 1435-1443 By this approach, a striking degree of relatedness between the predicted primary structure of KGF and those of acidic and

basic FGF, as well as the related *hsf*<sup>[FGF-5]</sup> and  
*int-2*-encoded proteins was revealed.

Expression of mRNA transcripts of the KGF gene in human cells. In preliminary attempts 5 to examine expression of KGF mRNA in human cells, a probe spanning the majority of the KGF coding sequence (Probe A, Figure[II-1A]) detected a single 2.4 kb transcript by Northern blot analysis of total M426 RNA (Figure[II-1G]). This 10 was considerably shorter than the length of the composite cDNA sequence, 3.85 kb.

However, on screening poly(A)-selected M426 RNA, an additional transcript of approximately 5 kb was detected. Furthermore, a 15 probe derived from the untranslated region of clone 49, 3' to the end of clone 32 (Probe B, Figure[II-1A]), hybridized only to the larger message (Figure[II-1G]). Thus, it appears that the KGF gene is transcribed as to alternate RNAs. 20 Two other members of the FGF gene family, bFGF Abraham, J.A., et al., 1986, Science 233, 545-548 (II-29) and *int-2* (II-30), also express multiple Mansour, S.L. and Martin, G.R., 1986, EMBO J. 1, 2035-2041 RNAs, the significance of which remains to be determined.

To investigate the normal functional 25 role of KGF, the expression of its transcript in a variety of human cell lines and tissues was examined. As shown in Figure[II-3], the

predominant 2.4 kb KGF transcript was detected in each of several stromal fibroblast lines derived from epithelial tissues of embryonic, neonatal and adult sources, but not from epithelial cell  
5 lines of normal origin. The transcript was also detected in RNA extracted from normal adult kidneys and organs of the gastrointestinal tract, but not from lung or brain. The striking specificity of KGF RNA expression in stromal  
10 cells from epithelial tissues indicated that this factor plays a normal role in mesenchymal stimulation of epithelial cell growth.

For comparison, the mRNAs of other growth factors with known activity on epithelial 15 cells were also analyzed in the same tissues as listed above. Among the epithelial and stromal cell lines analyzed, there was no consistent pattern of expression of aFGF or bFGF transcripts (Fig. [II-3]). The EGF transcript was not expressed [an] any of the same cell lines, and was only observed in kidney, among the various tissues. Finally, the TGF $\alpha$  message was not detected in any of the stromal fibroblast lines and was expressed at varying levels in each of 20 the epithelial cell lines. It was also detected at low levels in kidney among the tissues examined (Fig. [II-3]).

Inhibition of KGF mitogenic activity by heparin. Heparin has been shown to substantially increase the mitogenic activity of aFGF for a variety of target cells in culture, and to 5 stabilize it from heat inactivation (II-21, II-6138-6142 (1985), Gospodarowicz et al., Proc. Natl. Acad. Sci. USA 82: 22). Despite binding tightly to bFGF, heparin had minimal effects on its mitogenic activity 10 Gospodarowicz et al., supra (II-22). In view of the relatedness of KGF to the FGFs, the effect of heparin on KGF mitogenic activity was examined. As shown in Table [II-1]<sup>3</sup>, thymidine incorporation by BALB/MK cells in response to KGF was inhibited 16 fold when heparin was included in the culture medium. In contrast, the activities of both aFGF and bFGF 15 were increased by the same treatment. *INSERT Table 3 from page 45.*

Production of anti-KGF antibodies.

Several kinds of antibodies which recognize KGF or KGF-like polypeptides have been prepared using standard methodologies well known in the art of experimental immunology and summarized in the 20 Methods section, above. These include: monoclonal antibodies raised in mice against intact, purified protein from human fibroblasts; polyclonal antibodies raised in rabbits against 25 synthetic peptides with sequences based on amino acid sequences predicted from the KGF cDNA sequence; polyclonal antibodies raised in rabbits against both naturally secreted KGF from

human fibroblasts and recombinant KGF produced in *E. coli* (see next section).

Monoclonal antibodies from three different hybridomas have been purified. All 5 three recognize the recombinant as well as the naturally occurring KGF in a solid-phase (ELISA) assay. None cross-reacts with KGF under denaturing conditions (in a Western blot), and none neutralizes mitogenic activity of KGF in the 10 BALB/MK bioassay.

Polyclonal antibodies were generated with a synthetic peptide with the amino acid sequence NDMTPEQMATNVR, corresponding to residues numbered 32 through 44 in KGF (see Fig. [I-1]<sup>7</sup>), plus an R (Arg) residue instead of the actual [asp]<sup>Arg</sup> Asn residue encoded by the cDNA at position 45. The [asp]<sup>Asn</sup> residue is probably glycosylated in the natural KGF polypeptide and, therefore, [appeared to be an arg<sup>Arg</sup>, was not identified] appeared to be an arg<sup>Arg</sup> in the amino acid sequencing data 15 obtained directly from that polypeptide (see Discussion, below). Polyclonal antibodies generated with this synthetic peptide recognize both naturally occurring and recombinant KGF in ELISA and Western blot analyses at a level of 20 sensitivity of at least as low as 10 ng protein. These antibodies, however, do not neutralize 25 mitogenic activity of KGF in the BALB/MK bioassay.

Polyclonal antisera against intact natural KGF protein recognizes KGF in both ELISA and Western blot assays. Such antibodies also appear to inhibit mitogenic activity of KGF in 5 the BALB/MK bioassay.

Expression of KGF cDNA in *E. coli*. KGF cDNA was expressed to produce polypeptide in *E. coli* by placing its coding sequence under control of the hybrid trk promoter (comprising elements of 10 trp and lac promoters), in the plasmid pKK233-2 [II-31]. To accomplish this, a specific length of KGF cDNA that contained the information to code for the mature KGF molecule (i.e., without 15 its signal peptide) was amplified using the polymerase chain reaction technique (II-32). The fragment was directionally inserted between two sites in the vector, namely the NcoI site, made blunt ended by S1 nuclease digestion, and the HindIII site, using standard recombinant DNA methodology. Selected recombinants were sequenced at their cDNA 5' ends to ensure correct alignment of the ATG initiation codon with the regulatory elements of the trk promoter.

Several recombinants were tested for 25 protein production by the usual small scale methods. In brief, the clones were grown to mid-exponential phase ( $OD_{595} \sim 0.5$ ), treated with 1 mM

Sukkar, R.K., Scharf, S., Falanga, A.,  
Amara, E. and Brasius, J., 1985, Gene 40, 183  
(II-31)  
Mullis, K.B., Norr, G.T.,  
Erlich, H.A. and Arnheim,  
N., 1985, Science 230,  
1350-1354

isopropyl  $\beta$ -D-thiogalactopyranoside (IPTG) for 90 minutes, and cell extracts were run on SDS-polyacrylamide gels for Western blot analysis. All recombinants tested synthesized a protein 5 that was recognized by antibodies raised against an amino-terminal KGF peptide. One recombinant was selected which showed the greatest induction from IPTG, for further protein analyses.

One liter of bacteria was grown up in 10 NZY broth containing 50  $\mu$ g/ml ampicillin and 12.5  $\mu$ g/ml tetracycline, to OD<sub>595</sub> ~0.5, and treated for 90 min. with IPTG. The cells were collected by centrifugation, resuspended in 50 mM sodium phosphate ( $\text{pH}$  7.3), 0.2 M NaCl, and lysed by 15 sonication. Cell debris was removed by centrifugation, and lysate applied directly to a heparin-Sepharose affinity column.

As determined by Western blot analysis and mitogenic activity in keratinocytes, 20 recombinant KGF was eluted in 0.5-0.6 M NaCl. Subsequent purification of the HSAC material with a Mono-S (FPLC) column (Pharmacia) yielded a preparation of KGF estimated to be  $\geq 90\%$  pure, as judged by electrophoretic analysis using SDS- 25 polyacrylamide gels and silver-staining.

Recombinant KGF efficiently stimulated thymidine incorporation into BALB/MK keratinocyte cells, but was only marginally active on NIH/3T3

fibroblasts. Half-maximal stimulation of the BALB/MK cells in the standard keratinocyte bioassay was achieved with a concentration of between 2 to 5 ng/ml, compared to a concentration of 5 10 to 15 ng/ml for KGF purified from M426 cells. One liter of bacterial cells yielded approximately 50 µg of Mono-S purified recombinant KGF.

Construction of a chimera containing KGF

10 and aFGF sequences. The studies above indicated that KGF possessed two distinctive characteristics which might be encoded by distinct portions or domains of the polypeptide sequence, as is well known to occur in coding sequences of other multifunctional polypeptides. 15 To test this possibility, a chimeric DNA segment encoding the NH<sub>2</sub>-terminal sequence of KGF grafted onto the C-terminal core of aFGF was constructed, as follows. A [Sau3AI]<sup>[Sau3AI]</sup> restriction enzyme site 20 (GATC) in the 5' end of the KGF cDNA, within codons for residues [78 and 79 (arg and ile)],<sup>76, 77 and 78 (Tyr, Leu and Arg)</sup> respectively; see Fig. [II-1]) was cut and joined to an homologous site in the aFGF cDNA within codons for amino acids [39 (arg) and 40].<sup>[37 (Phe), 38 (Leu) and 39 (Arg)]</sup> The 3'<sup>39 (arg) and 41</sup> and 5' ends of this chimeric DNA were joined to the vector DNA of the plasmid pKK233-2 by the same method used for insertion of the KGF cDNA

encoding the secreted form of polypeptide (see Methods, above).

When recombinant *E. coli* cells were constructed using the vector carrying the chimera, and [expressions]<sup>expression</sup> tests were conducted as described for mature KGF, above, a novel product with properties of both KGF and aFGF was produced. The peptide was enriched by heparin-Sepharose chromatography and found to have a target cell preference for keratinocytes, like KGF, with minimal activity on fibroblasts (NIH/3T3). The mitogenic activity of this chimeric polypeptide lacks, however, susceptibility to inhibition by heparin, a characteristic which parallels that of aFGF rather than KGF. In fact, the mitogenic activity on keratinocytes is actually enhanced by heparin, as is the case for aFGF. Thus the peptide domains responsible for [cell target]<sup>target cell</sup> specificity and heparin sensitivity are clearly distinct and readily separable in KGF, according to the practice of the present invention.

#### DISCUSSION

The experiments described in this section illustrate the practice of several principal embodiments of the present invention. These include isolation of cDNAs encoding KGF,

expression of such cDNAs in recombinant cells,  
production of various antibodies reactive with  
KGF, and construction and expression of a  
chimeric cDNA encoding a novel growth factor with  
5 amino acid sequences and related functionalities  
of both KGF and aFGF. The following points  
related to these embodiments may also be noted to  
enhance the understanding of the present  
invention.

10 The sequence predicted from the KGF cDNA  
agreed with the amino acid sequence determined  
from the purified KGF form secreted by human  
fibroblasts. Moreover, the sequence offered  
potential explanations for positions where  
15 definitive amino acid assignments could not be  
made by direct amino acid sequencing. Residues  
32 and 46 are predicted from the cDNA sequence to  
be cysteines, and hydrolyzed derivatives of  
unmodified cysteine residues are not detectable  
20 following Edman degradation. The predicted KGF  
amino acid sequence also contained one potential  
N-linked glycosylation site (Asn-X-Ser/Thr) from  
residues 45 through 47. If Asn 45 were  
glycosylated, it would not be detected by the  
25 amino acid sequencing methods employed here. In  
fact, KGF migrates as a broad band on  
NaDODSO<sub>4</sub>/PAGE at a higher molecular weight than

predicted for the purified protein. This may be accounted for by glycosylation.

The FGFs are heparin-binding mitogens with broad target cell specificities (II-10).

Thomas, K., 1987, *FASEB J.*, 1, 434-440

- 5    The *hs* gene was identified as a transforming gene Taira, et al., Proc Natl. Acad. Sci. USA 84: 2980-2984 (1987) from a human stomach tumor (II-11), adjacent Yoshida, et al., Proc Natl. Acad. Sci. USA 84: 7305-7309 (1987) normal stomach tissue (II-12), and from Kaposi's Dell, -Gavi, et al., Proc. Natl. Acad. Sci. USA 84: 5660-5664 (1987) sarcoma (II-13), by standard NIH/3T3 transfection FGf-5 and hst are transforming genes originally detected by DNA-mediated gene transfer assays. The product of the *int-2* gene is expressed normally during mouse embryogenesis (II-14) and Varamis, H.E. and Martin, Jakobovits, A., Shackleford, G.M., G. R., 1986, Proc. Natl. aberrantly after proviral integration of mouse Acad. Sci. USA 83, 7806-7810 mammary tumor virus (II-15). Peters, G., Brooks, S. and Dickson, S., 1983, *Cell* 33, 364-377

- KGF is the sixth member of the fibroblast growth factor family to be identified Zhou, X., Parkes, B., Hu, Y. and Goldfarb, M., 1988, *Mol. Cell. Biol.* 8, 3487-3495 (II-28). While the name FGF-6 does not seem suitable because KGF is devoid of activity on fibroblasts, this nomenclature may also be used for this growth factor, to denote its structural relationship to the FGF family. As all previously characterized growth factors either exclude epithelial cells as targets or include them among a number of sensitive target cells, the highly specific nature of KGF mitogenic activity for epithelial cells, and the sensitivity of keratinocytes in particular, make it unique.

In studies to date, expression of the KGF transcript appears to be specific for stromal cells derived from epithelial tissues, suggesting its function in normal epithelial cell

5 proliferation. The availability of the KGF cDNA clone will make it possible to determine whether abnormal expression of this growth factor can be implicated in clinical conditions characterized by epithelial cell dysplasia and/or neoplasia.

10 Moreover, the ability to produce large quantities of this novel growth factor by recombinant techniques should allow testing of its clinical applicability in situations where specific growth of epithelial cells is of particular importance.

15 Alignment of the KGF sequence with the five other proteins of the FGF family revealed two major regions of homology, spanning amino acids 65-156 and 162-189 in the predicted KGF sequence, which were separated by a short,

20 nonhomologous series of amino acids with varying lengths in different members of the family (Fig. [II-3]). In the case of *int-2*, the length of this sequence was 17 residues, while in *hst*, the two homologous regions were contiguous. In KGF the

25 intervening sequence consisted of five amino acids.

In the aligned regions, the KGF amino acid sequence was about 44% identical to *int-2* (41% identical to FGF-5(human)) (mouse), 39% identical to bFGF (human), 37% identical to aFGF (human) and 33% identical to *hst* (human). In this same region, all six proteins were identical at 19% of the residues, and allowing for conservative substitutions, they showed 28% homology.

As shown in Fig. [II-2], the amino termini of these related proteins are nonhomologous and of variable length. The primary KGF<sup>9</sup> and *hst* translation products contain hydrophobic N-terminal regions which likely serve as signal sequences (Fig. [II-1B]). The fact that this N-terminal domain is not present in the mature KGF molecule (Fig. [II-1B]) further supports this conclusion. In contrast, the FGFs are synthesized apparently without signal peptides (Fig. [II-1B]). The *int-2* protein contains an atypically short region of N-terminal hydrophobic residues (Fig. [II-1B]), but it is not known if the protein is secreted. Moreover, the *int-2* protein contains a long C-terminal extension compared to the other family members.

von Heijne, G. (1986) Nucl. Acids Res. 14, 4683-4690  
Thomas, K., 1987, FASEB J. 1, 434-440  
Moore, R., Casey, G., Brookes, S., Dixon, M., Peters, G. and Dickson, C., 1986, EMBO J. 5, 919-924

Purified KGF contains five cysteine residues, two of which are conserved throughout the family of FGF related proteins (Fig. [II-2]). Also of note are the five pairs of basic residues

throughout the KGF sequence. This same pattern has been observed in other FGF family members and may be involved in their interaction with heparin

Schwarzbaumer, J.E., Tamkun, J.M., Lemischka, I.R. and Hynes, R.O., 1983, Cell 35, 421-431  
[II-18]. Dibasic sites are also common targets

5 for proteolytic processing and such processing might account for the microheterogeneity observed in some KGF preparations (unpublished data).

The KGF cDNA sequence was AT rich throughout its length, but particularly so in the 10 3' untranslated region where the AT content was 70% as compared to 60% in the putative coding sequence and 63% in the 5' untranslated region. The 3' untranslated region contained a large number of ATTAA sequences, which have been 15 proposed to be involved in the selected

degradation of transiently expressed, unstable Shaw, G. and Kamen, R., 1986, Cell 46, 659-667 RNAs [II-19]. There was no classical AATAAA

polyadenylation signal but two variant sequences, Brinstell, M.L., Busslinger, M. and Strub, K., 1985, Cell AATTAA and AATACA [II-20], were detected 24 and 41, 349-359

20 19 nucleotides, respectively, upstream of the poly(A) sequence at the 3' end of the cDNA.

It has been suggested that the heparin effect on acidic FGF is either due to stabilization of the active conformation of the 25 growth factor or to formation of a tertiary

complex with acidic FGF and its receptor [II-21], Schwarzbaumer, A.B., Kenny, J., Gospodarowicz, D. and Cheng, J., 1986, J. Cell Physiol. 128, 495-505 [II-22], Kowalski, W., Frezel, J., Mehlman, T. and Macag, J., 1985, Proc. Natl. Acad. Sci. USA 82, 6138-6142 [II-22]. If so, heparin may stabilize a conformation of KGF that is not as active as the

free molecule, or form a tight complex that is unable to efficiently interact with its receptor.

While its ability to bind heparin reflects the structural similarities of KGF with the FGF's, the differences in target cell specificities between these related mitogens is remarkable. The FGF's induce division of most nonterminally differentiated cells of both embryonic mesodermal and neuroectodermal origin.

- 10 In addition to fibroblasts and vascular endothelial tissues, mesodermally derived targets in culture include myoblasts, chondrocytes and osteoblasts (II-23). FGF's are also mitogenic for glial astrocytes and neuroblasts (II-24). Gensburger, C., Labourdette, G., Thomas, K.A. and Gimenez Gallego, G., 1986, Trends Biochem. Soc. 11, 81-8 Thomas, K.A. and Gimenez Gallego, G., 1986, Trends Biochem. Soc. 11, 81-8  
15 The product of the oncogene isolated from Kaposi's sarcoma, which is identical to *hst*, also stimulates proliferation of NIH/3T3 and capillary endothelial cells (II-25). To date, KGF induced and Basileca, C., 1987, Cell 50, 729-737  
mitogenesis has only been observed in epithelial cells, and the absence of any detectable activity in fibroblasts or endothelial cells has also been demonstrated (see Experimental Section I, above and II-3). It seems likely, therefore, that KGF acts through a different cell surface receptor than the FGFs.

There is no significant N-terminal homology between KGF and other FGF-related proteins. Thus, the construction of chimeric

molecules between KGF and a prototype FGF was undertaken to determine whether the KGF N-terminal domain is sufficient to account for its unique target cell specificity. The results 5 on the first such recombinant polypeptide sequence indicate that the N-terminal domain of KGF essentially encodes the cell preference for keratinocytes, while the susceptibility of KGF to heparin is encoded somewhere in the C-terminal core region which was replaced by sequences of 10 aFGF. This novel KGF-like growth factor may have advantages in clinical applications where administration of an epithelial-specific growth factor is desirable in the presence of heparin, a 15 commonly used anticoagulant. Additional studies on chimeras should also provide insights into which specific domains in the C-terminal core contribute the different effects of heparin on their biologic activities.

20

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For purposes of completing the background description and present disclosure, each of the published articles, patents and patent applications heretofore identified in this specification [are] hereby incorporated by reference into the specification.

The foregoing invention has been described in some detail for purposes of clarity and understanding. It will also be obvious that various combinations in form and detail can be made without departing from the scope of the invention.

WHAT IS CLAIMED IS:

1. A human keratinocyte growth factor  
(KGF) having an apparent molecular weight of  
about 28 kDa as determined by migration in  
5 NaDODSO<sub>4</sub>/PAGE, and a specific activity of at least  
about  $3.4 \times 10^4$  units per milligram of protein,  
where one unit of activity is defined as that  
amount which causes half of the maximal possible  
stimulation of DNA synthesis in BALB/MK  
10 keratinocyte cells under standard assay  
conditions.

2. Human KGF according to claim 1,  
wherein said specific activity is at least about  
 $3.2 \times 10^5$  units per milligram protein.

15 3. A bioassay for KGF-like activity in  
a test sample which comprises the following  
steps:

- i) growing keratinocytes in culture to  
confluence and maintaining said  
20 confluent culture in serum-free  
medium;
- ii) adding a test sample to said  
confluent culture of keratinocytes;  
and
- 25 iii) determining the stimulation of DNA  
synthesis in said keratinocytes.

4. A method of producing KGF from  
cultured cells comprising the following steps:

- i) Culturing KGF-producing cells in culture medium under conditions such that KGF is produced;
- 5 ii) concentrating said culture medium so that a first concentrate is formed;
- 10 iii) contacting said concentrate with heparin under conditions such that KGF present in said first concentrate binds to the heparin whereby a heparin-KGF complex is formed;
- 15 iv) separating said heparin-KGF complex from said concentrate;
- v) treating said heparin-KGF complex under conditions such that said KGF dissociates from the heparin so that a solution of free KGF is formed;
- 20 vi) concentrating said solution so that a second concentrate is formed; 2.3
- vii) fractionating said second concentrate so that KGF is separated from the remaining components.

5. A method of producing KGF from cultured cells, according to claim 4, wherein said KGF-producing cells are M426 human embryonic fibroblasts.

5 6. A DNA segment encoding a human keratinocyte growth factor (KGF) protein.

7. A DNA segment, according to claim 6, wherein said protein has the amino acid sequence defined in Figure II-1.

10 8. A DNA segment encoding a chimeric KGF-like protein which comprises within a single polypeptide molecule functional segments of human KGF and at least one other polypeptide of the fibroblast growth factor family.

15 9. A recombinant DNA molecule comprising a DNA segment according to claim 6 or claim 8 and a vector.

10. A culture of cells transformed with said recombinant DNA molecule according to claim

20 9.

11. A method of producing a human KGF protein comprising culturing said cells according to claim 10 in a culture medium under conditions such that said protein is produced and isolating said protein from said cells.

25 12. A method of producing a human KGF protein comprising culturing said cells according to claim 10 in a culture medium, wherein said

protein is secreted from said cell, and isolating  
said protein from said medium.

13. A human KGF or KGF-like protein  
having the amino acid sequence in Figure II-1B.

5 14. A human KGF or KGF-like protein,  
according to claim 13, which is not glycosylated.

15. An antibody specific for a peptide  
having the amino acid sequence of human KGF or  
KGF-like protein, according to claim 13.

10 16. The antibody according to claim 15  
which neutralizes the mitogenic activity of human  
KGF.

17. A bioassay for expression of a gene  
encoding KGF, comprising the steps of:

15 i) isolating mRNA from tissues or  
cells;

and

ii) annealing said RNA to a DNA probe  
encoding a human KGF;

20 iii) determining the amount of DNA:RNA  
hybrid containing said DNA probe.

18. A bioassay for KGF antigen

comprising the steps of:

- i) extracting polypeptides from body fluids or tissue samples;

5 and

- ii) determining the level of human KGF antigen by reaction with an antibody specific for a peptide having the amino acid sequence of human KGF or KGF like protein,  
10 according to claim 13.

19. A pharmaceutical composition for treatment of conditions requiring specific stimulation of epithelial cells, comprising KGF  
15 according to claim 1 or claim 13, and an acceptable pharmaceutical carrier.

20. A pharmaceutical composition for treatment of conditions requiring specific inhibition of stimulation of epithelial cells by KGF, comprising antibodies to KGF according to  
20 claim 15, and an acceptable pharmaceutical carrier.

ABSTRACT

Discoveries are disclosed that show particular aspects of recombinant DNA technology can be used successfully to produce hitherto 5 unknown human keratinocyte growth factor (KGF) protein free of other polypeptides. These proteins can be produced in various functional forms from spontaneously secreting cells or from DNA segments introduced into cells. These forms 10 variously enable biochemical and functional studies of this novel protein as well as production of antibodies. Means are described for determining the level of expression of genes for the KGF protein, for example, by measuring 15 mRNA levels in cells or by measuring antigen secreted in extracellular or body fluids.

and legend  
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Table [I-1]. Growth Factor Purification

| Purification step              | Protein (mg)                      | Total activity * (units) <sup>a</sup> | Specific activity (units/mg) |
|--------------------------------|-----------------------------------|---------------------------------------|------------------------------|
| Conditioned medium (10 liters) | $1.4 \times 10^{-3}$ <sup>a</sup> | $2.5 \times 10^4$                     | $1.8 \times 10^1$            |
| Ultrafiltration (retentate)    | $1.3 \times 10^{-3}$ <sup>a</sup> | $3.2 \times 10^4$                     | $2.5 \times 10^1$            |
| HSAC<br>0.6 M NaCl pool        | 0.73 <sup>b</sup>                 | $1.6 \times 10^4$                     | $2.2 \times 10^6$            |
| TSK-G3000 SW                   | $8.4 \times 10^{-3}$ <sup>b</sup> | $2.7 \times 10^3$                     | $3.2 \times 10^5$            |
| C <sub>4</sub> -HPLC           | $6.1 \times 10^{-3}$ <sup>b</sup> | $2.1 \times 10^2$                     | $3.4 \times 10^4$            |

Recoveries were calculated by assuming that all of the mitogenic activity in the starting material was due to the isolated factor.

\* One unit of activity is defined as half of the maximal stimulation of thymidine incorporation induced by TSK-purified factor in the BALB/MK bioassay, in which approximately 3 ng of the TSK-purified factor stimulated 1 unit of activity.

<sup>a</sup> Protein was estimated by using the Bradford reagent from BioRad (I-23). Bradford, M., 1976, Anal. Biochem. 72, 248-254

<sup>b</sup> Protein was estimated by using  $A_{214}^{1\%} = 140$ .

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Table [I-2]. Target Cell Specificity of Growth Factors

| Growth Factor | <u>Epithelial</u> |        | <u>Fibroblast</u> | <u>Endothelial</u> |                      |
|---------------|-------------------|--------|-------------------|--------------------|----------------------|
|               | BALB/MK           | BS/589 | CCL208            | NIH/3T3S           | Human saphenous vein |
| KGF           | 500-1000          | 2-3    | 5-10              | <1                 | <1                   |
| EGF           | 100-200           | 20-40  | 10-30             | 10-20              | n.d.                 |
| TGF $\alpha$  | 150-300           | n.d.   | n.d.              | 10-20              | n.d.                 |
| aFGF*         | 300-500           | 2-3    | 5-10              | 50-70              | 5                    |
| bFGF          | 100-200           | 2-3    | 2-5               | 50-70              | 5                    |

Comparison of maximal thymidine incorporation stimulated by KGF and other growth factors in a variety of cell lines, expressed as fold stimulation over background.

- 5 This data represents a summary of four different experiments.

\* Maximal stimulation by aFGF required the presence of heparin (Sigma), 20  $\mu$ g/ml.

n.d. = not determined.

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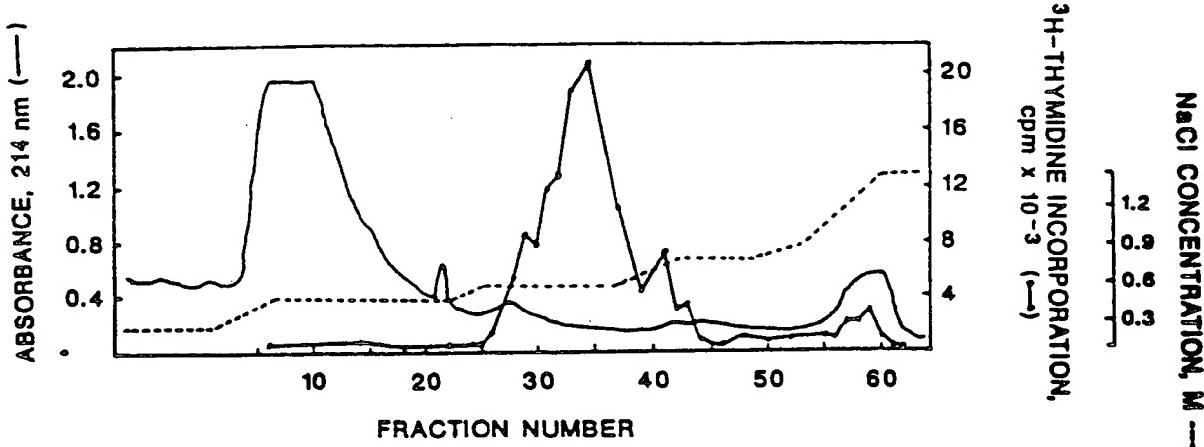
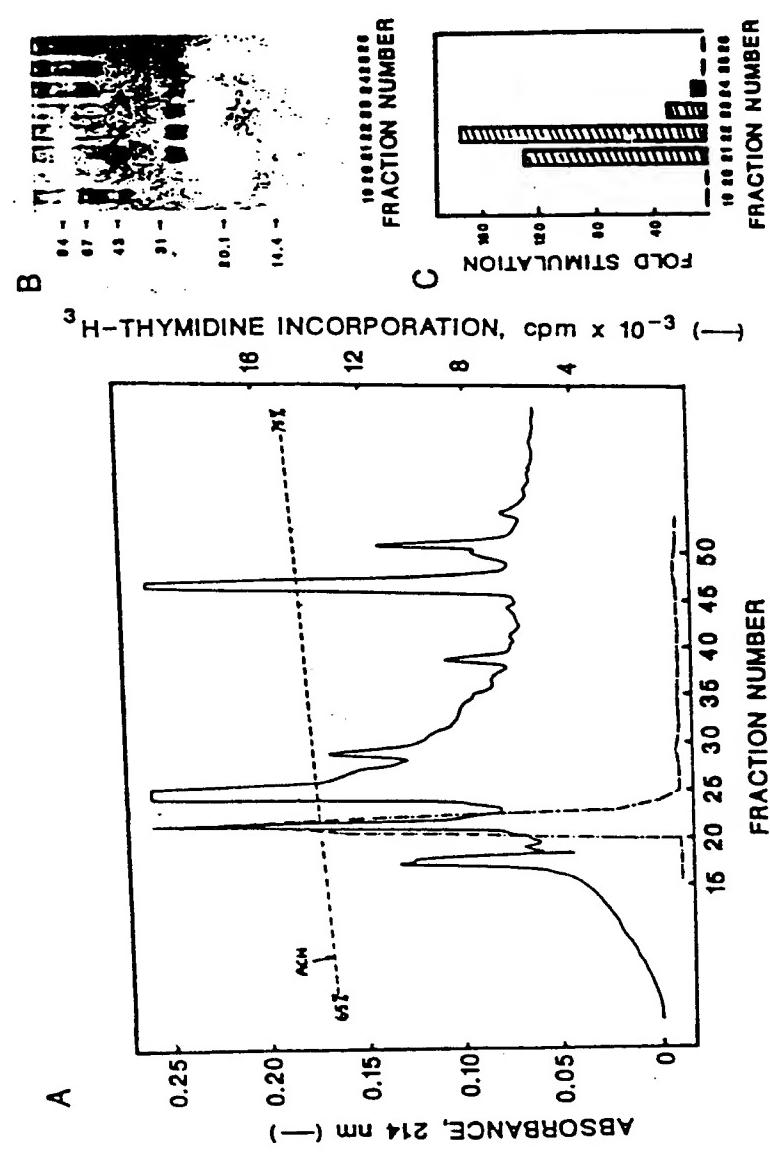


Figure [I-1]. Heparin-Sepharose affinity chromatography of conditioned medium from M426 human embryonic fibroblasts. Approximately 150 ml of ultrafiltration retentate derived from five liters of M426 conditioned medium were loaded onto a heparin-Sepharose column (6 ml bed volume) in 1 hr. After washing the column with 150 ml of the equilibration buffer, 20 mM Tris-HCl, pH 7.5/0.3M NaCl, the retained protein (<5% of the total protein in the retentate) was eluted with a modified linear gradient of increasing NaCl concentration. Fraction size was 3.8 ml and flow rate during gradient elution was 108 ml/hr. Two  $\mu$ l of the indicated fractions were transferred to microtiter wells containing a final volume of 0.2 ml for assay of <sup>3</sup>H-thymidine incorporation in BALB/MK cells as described in the Methods.

Figure [I-2]. [SEE LEGEND NEXT PAGE]



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[Figure I-2. (A)] Reversed-phase C<sub>4</sub>HPLC of BALB/MK mitogenic activity. Active fractions eluted from heparin-Sepharose with [0-6M]<sup>0.6M</sup> NaCl were processed with the Centricon -10 and loaded directly onto a C<sub>4</sub> Vydac column (4.6 x 250 mm) which had been equilibrated in 0.1% trifluoroacetic acid/20% acetonitrile (ACN). After washing the column with 4 ml of equilibration buffer, the sample was eluted with a modified linear gradient of increasing % ACN. Fraction size was 0.2 ml and flow rate was 0.5 ml/min. Aliquots for the assay of <sup>3</sup>H-thymidine incorporation in BALB/MK cells were promptly diluted 10-fold with 50 µg/ml bovine serum albumin/20 mM Tris-HCl, pH 7.5, and tested at a final dilution of 200-fold. (B) NaDODSO<sub>4</sub>/PAGE analysis of selected fractions from the C<sub>4</sub> chromatography shown in panel A. Half of each fraction was dried, redissolved in NaDODSO<sub>4</sub>/2-mercaptoethanol, heat denatured and electrophoresed in a 14% polyacrylamide gel which was subsequently stained with silver. The position of each molecular weight marker (mass in kDa) is indicated by an arrow. (C) DNA synthesis in BALB/MK cells triggered by the fractions analyzed in Panel B. Activity is expressed as the fold stimulation over background which was 100 cpm.

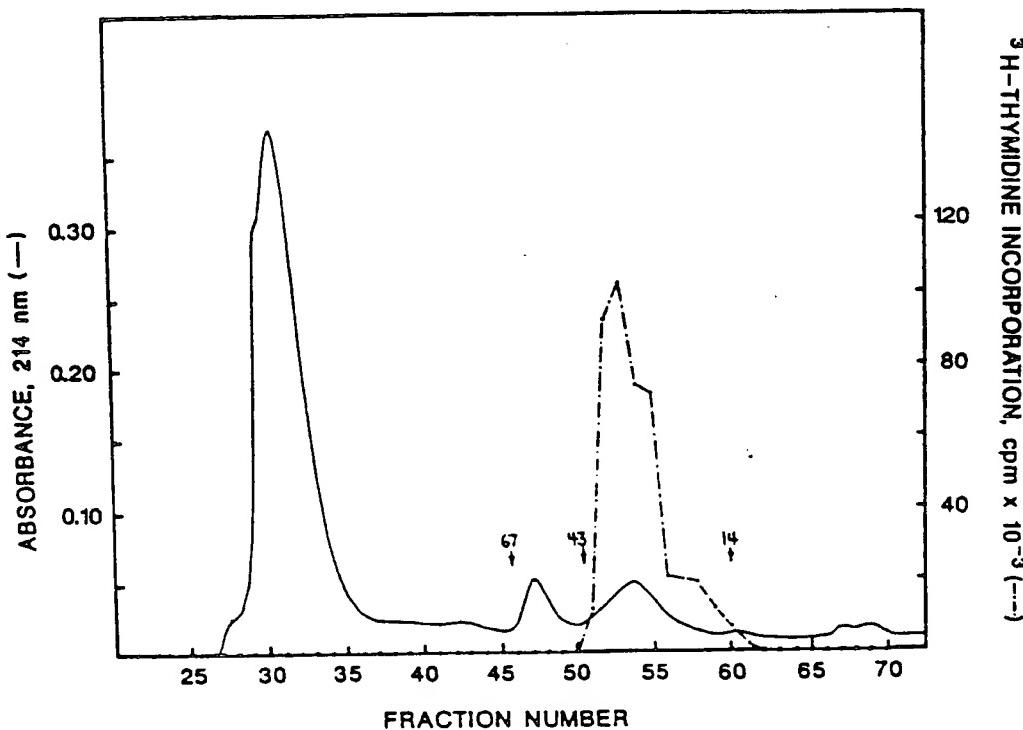


Figure I-3.] Molecular sieving HPLC (TSK 3000SW)

chromatography of the BALB/MK mitogenic activity. Approximately 50  $\mu$ l of a Centricon-processed, 0.6M NaCl pool from HSAC were loaded onto a LKB GlasPac TSK G3000SW column (8 x 300 mm), previously equilibrated in 20 mM Tris-HCl, pH 6.8/0.5M NaCl, and eluted as 0.2 ml fractions at a flow rate of 0.4 ml/min. Aliquots of 2  $\mu$ l were transferred to microtiter wells containing a final volume of 0.2 ml for assay of  $^3$ H-thymidine incorporation in BALB/MK cells. The elution positions of molecular weight markers (mass in kDa) were as indicated by the arrows.

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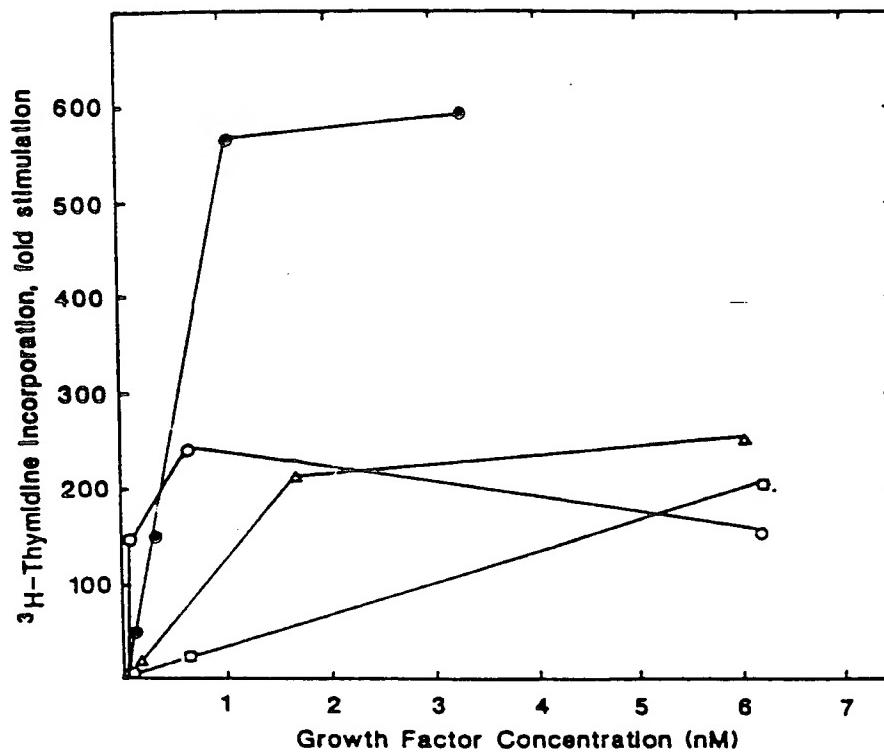
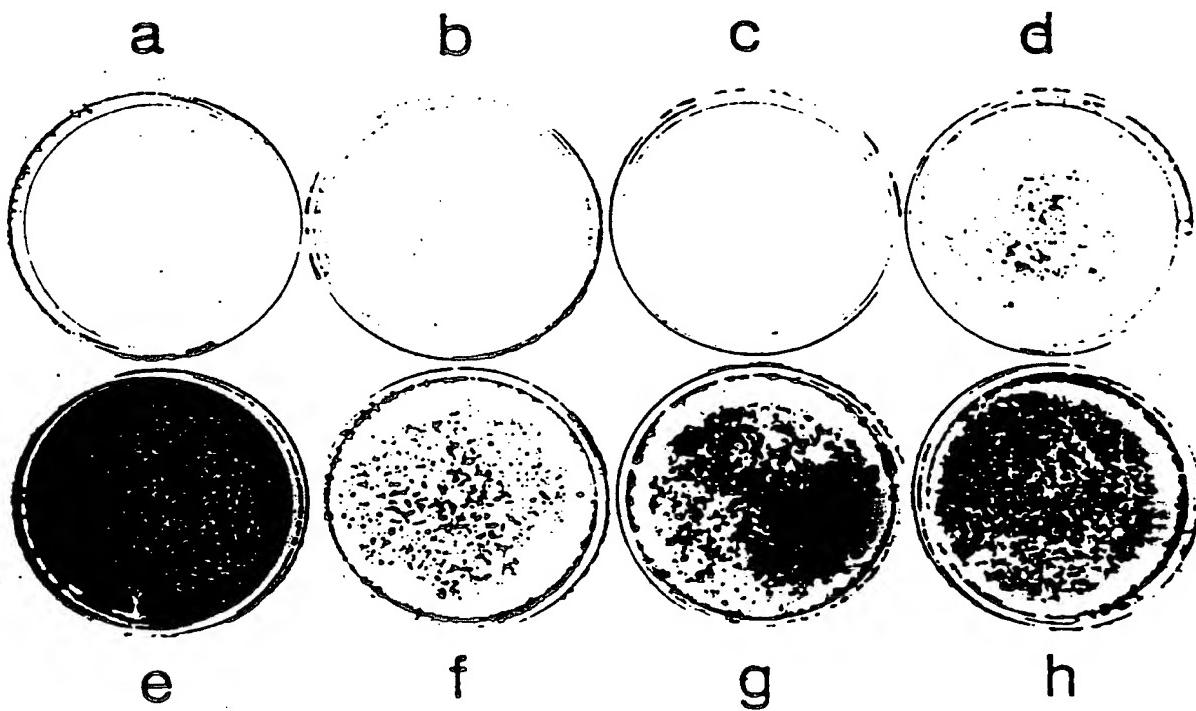


Figure I-4. Comparison of BALB/MK DNA synthesis in response to TSK-purified mitogen and other growth factors. Incorporation of  ${}^3\text{H}$ -thymidine into trichloroacetic acid-insoluble DNA, expressed as fold stimulation over background, was measured as a function of the concentration of the indicated growth factors. Background values with no sample added were 150 cpm. The results represent mean values of two independent experiments. Replicates in each experiment were within 10% of mean values. TSK-purified mitogen, .—.; EGF, △—△; aFGF, □—□; bFGF, ○—○.

after 6 days  
line 14, to P14,  
medium



[Figure I-5.] Comparative growth of BALB/MK cells in a chemically defined medium in response to different combinations of growth factors.

Cultures were plated at a density of  $2.5 \times 10^4$  cells per dish on 35 mm Petri dishes precoated with poly-D-lysine/fibronectin in a 1:1 mixture of Eagle's minimal essential medium and Ham's F12 medium supplemented with transferrin,  $\text{Na}_2\text{SeO}_3$ , ethanolamine and the growth factors indicated below. After 10 days, the plates were fixed and stained with Giemsa. Key: a) no growth factor; b) EGF alone; c) insulin alone; d) KGF alone; [e) EGF + insulin]. Final concentrations, (f) EGF and dicylated fetal calf serum (final concentration, 10%); f) KGF and EGF; g) KGF and insulin; h) EGF and insulin

concentrations of the growth factors were as follows: EGF, 20 ng/ml; insulin, 10  $\mu\text{g}/\text{ml}$ ; and KGF, 40 ng/ml.

<sup>and legend</sup>  
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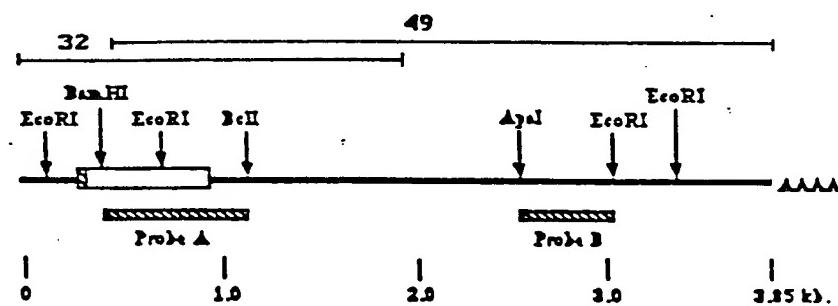
<sup>3</sup>  
TABLE [II-1]. Effect of Heparin on KGF Mitogenic Activity.

| <u>Growth Factor</u> | <u>BALB/3T3</u> |       | <u>NIH/3T3</u> |       |
|----------------------|-----------------|-------|----------------|-------|
|                      | [+] -           | [+] + | [+] -          | [+] + |
| KGF                  | 150             | 9.5   | <1             | <1    |
| aFGF                 | 106             | 259   | 10.4           | 68    |
| bFGF                 | 30              | 124   | 45.7           | 70    |

Cells were plated in microtiter plates, grown to confluence in serum containing media and then placed in a serum-free medium for 24-72 hr prior to sample addition. Mitogenesis assays were performed as described (see Experimental Rubin et al. Proc Natl. Acad. Sci. USA, 86: 802-806 1989) Section I, above and [II-3]). Where indicated, heparin was included in the culture media at a final concentration of 20 µg/ml. The concentration of all the growth factors was 50 ng/ml. The results represent fold stimulation of <sup>3</sup>H-thymidine incorporation in the indicated assay cell in the presence (+) or absence (-) of heparin. Each value represents the mean result from two independent experiments in which each point, in turn, represents the mean value of duplicate analyses.

Figure [II-1A. SEE LEGEND FOLLOWING ] 6

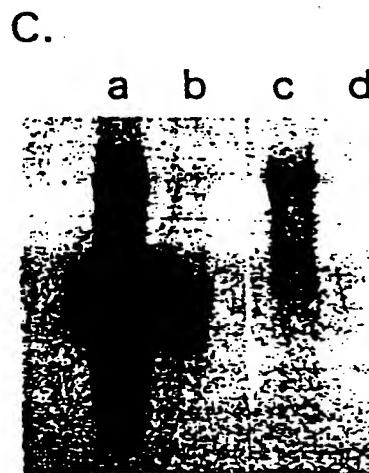
A.



2

Figure II-1B. SEE LEGEND FOLLOWING

Figure [II-1C. SEE LEGEND FOLLOWING] 8



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[Figure II-1. Nucleotide sequence and deduced amino acid sequence of KGF cDNA, and identification of KGF gene transcripts. (A)] Figure 6 outlines 9 Schematic representation of human KGF cDNA clones. Overlapping pCEV9 clones 32 and 49, used in sequence determination, are shown above a diagram of the complete structure in which untranslated regions are depicted by a line and the coding sequence is boxed. The hatched region denotes sequences of the signal peptide

[and the open region of the mature protein.]

Selected restriction sites are indicated. [(B)] Figure 7 document the KGF cDNA nucleotide and predicted amino acid sequences. Nucleotides are numbered on the [left] right; amino acids are numbered throughout. The N-terminal peptide sequence derived from purified KGF is underlined. The hydrophobic N-terminal domain is italicized. The potential asparagine-linked glycosylation site is overlined. The variant polyadenylation signals, AATTAA and AATACA, close to the 3' end of the RNA, are boxed. [(C)] Identification of KGF mRNAs by Northern blot analysis. Lanes a and c, poly(A)-selected M426 RNA; [Lane d, total cellular M426 RNA. Filters were hybridized with a <sup>32</sup>P-labeled 695 bp BamHI/BclI fragment from clone 32 (Probe A, Fig. [II-1A]), lanes a and b,

or a 541 bp *Apa*I/*Eco*RI fragment from clone 49  
(Probe B, Fig. II-1A), lanes c and d.

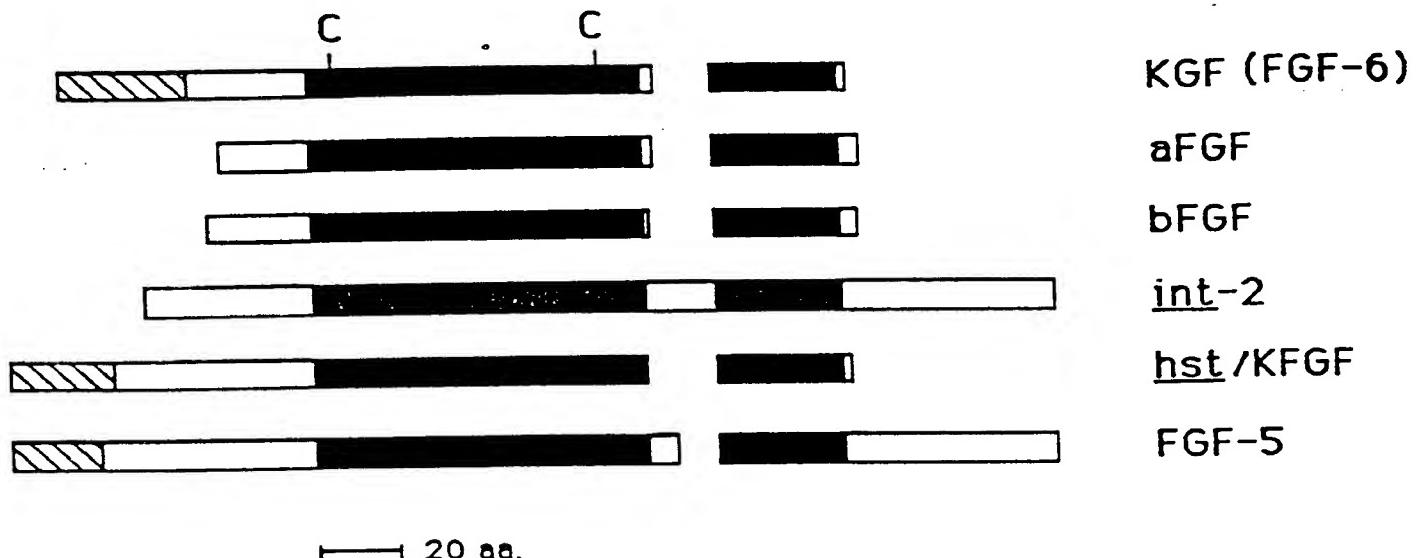
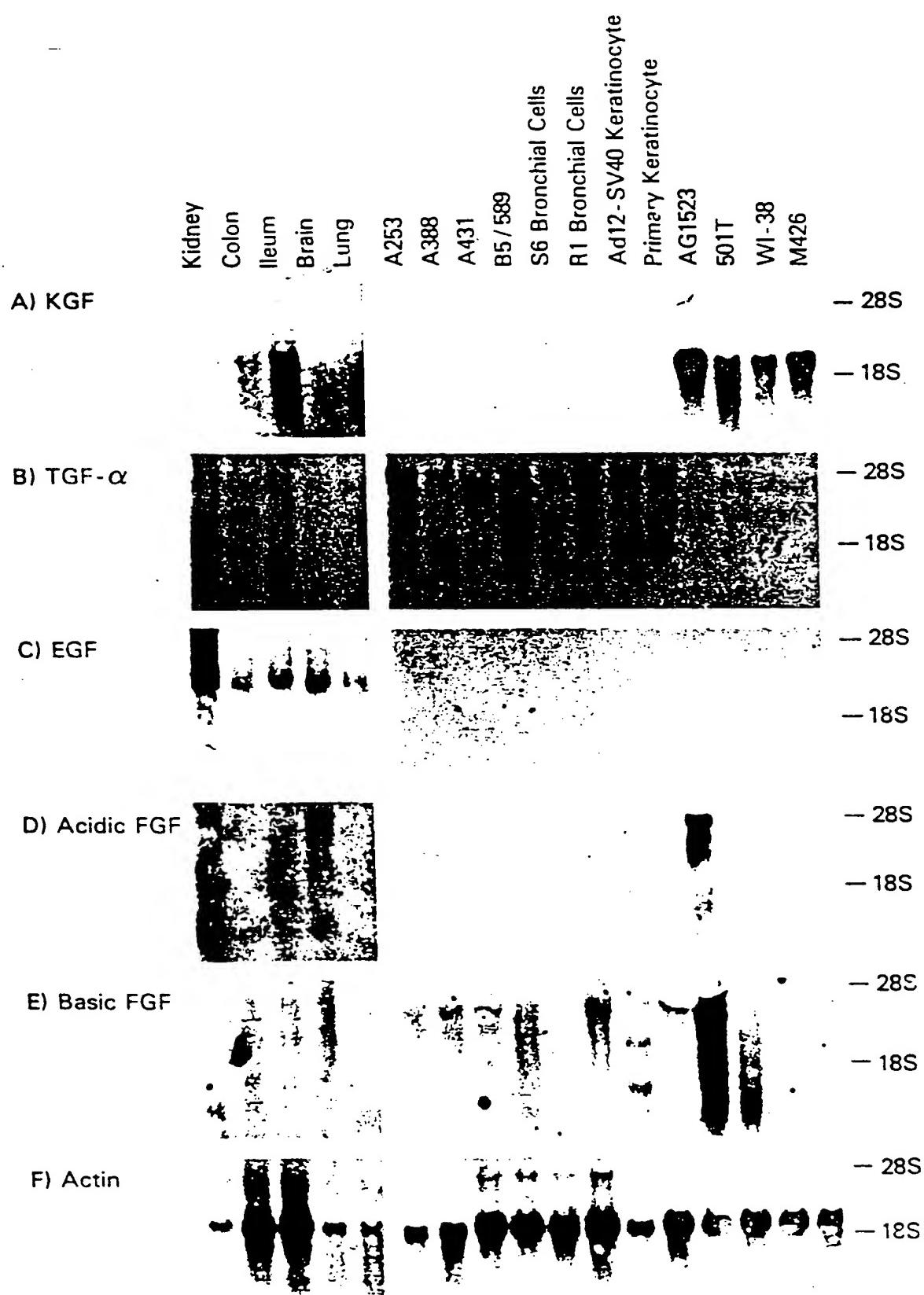


Figure II-2. Topological comparison of the FGF  
 family of related molecules. The two protein  
 domains that share high homology are shown by  
 shaded boxes. Hatched boxes indicate putative  
 signal peptide sequences. The positions of two  
 5 conserved cysteine residues (C) are shown.

Figure [II-3. SEE LEGEND NEXT PAGE] 10



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10 shows

Figure [II-3.] Northern blot analysis of KGF mRNA in normal human cell lines and tissues, and comparison with mRNA expression of other growth factors with known activity on epithelial cells.

- 5 Total cellular RNAs were isolated by cesium trifluoro-acetate gradient centrifugation. 10 µg of RNA were denatured and electrophoresed in 1% formaldehyde gels. Following mild alkali denaturation (50 mM NaOH for 30'), RNA was 10 transferred to nitrocellulose filters using 1 M ammonium acetate as a convectant. Filters were hybridized to a <sup>32</sup>P-labelled cDNA probe containing the [647 bp EcoRI fragment from the 5' BumHI/BclI fragment containing the majority end] of the KGF coding sequence (A) or similar probes from the other growth factor DNAs. The following human cell types were used: squamous cell carcinomas (A253, A388 and A431); mammary epithelial cells<sup>(B5/589)</sup>; immortalized bronchial epithelial cells (S6 and R1); keratinocytes immortalized with Ad12-SV40; primary human 15 keratinocytes; neonatal foreskin fibroblasts, (AG1523) [AG1523]; adult skin fibroblasts (501T); and embryonic lung fibroblasts (WI-38 and M426). 20
- 647 bp EcoRI fragment from the 5' end.